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July 1894 Lish - Mm M-

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Ima anna E. Whaley Hotel ammidon. Cor. Grand ave. I Toth St. Los Angeles Calif. Mrs Whaley 248 Ohio st. Het andom 718689 Los Angeles. California. Mrs Whales 2480 his Lor dugeles Her l'alifornia.

San Diego-baky: Dec, 7, 1894. Mrs. Whaley - I received your letter and was very glad to benow that your are well and was very sorry to bother you about more I know you have lots to do did not want to Gorrow any money but I Manught Their was a little coming to me for looking after the room and what Things I had I had to ask for any Thing nor I wouldentast

would send ine some John you got to San Francis co. I hope you will not get affended at me for this letter. I do not mean any harm grenain your Ars Hayward. Mrs Whaley

244 Ohio st.

Hotel Afficion

711689 Los congeles

balifornia.

San'Diego balig - Dec. 7, 18-94. Dear Mrs. Whaley, - I write These few lines to you, hoping you are better. I am getting along alright after the both of a little son on the 2 book Nov. Dear Mrs. Whaley I should have wrote to you before as I thought that you were in San Bernardin but Lillie came Sunday. and said you were in Los Angeles. Are. Whaley would you. . oblige me by sending me

a little money as works has been very bad and my hurband has had very hotte work. I would not ask you but I need it very much und I will not forget your bundners. Exerce This short letter as I have no more new to tell you. Good by frår y our friend, Wrs. Haynaljan. If you can oblidge send to Return after Five Days to
D. W. MARSTON
SAN DIRGO, CALIF.

WAN
B. B. 94

Mrs. J. Mhalley

bily

MORSE, STEWART & CO.

REAL ESTATE, INVESTMENTS, LOANS AND INSURANCE

Houses Rented, Rents Collected, Taxes Paid Business of Non-residents Given Prompt Attention Corrsecondence Solicited.

ROOM 21 PIERCE-MORSE BLOCK

San Diago, Gal, Oot - 8th-

Mrs. Anne E. Whaley. #635 Golden Cate Ave. San Francisco, Cal.

Dear Mrs. Whaley:

I have had a long talk with Mr. Hendrix and reported in part the substance to Lillie, and while she tells me to proceed to carry out the programme as lined out I do not feel to do so without your con-Mr. Hendrix is determined sent and approbation.hence this letter. to take steps looking to the Court setting his fee in the estate busi-Thile he ness, and says that he will apply for a fee of \$2500. is determined to strike for a pretty stiff fee, it it does not carry the After fully sat idea that he will exact the amount he applies for, isfying myself that he is determined to proceed as to the setting of his fee by the Court, it occurred to me to suggest that while he was making the application, why it would not be a good idea to also apply for the means of paying you your monthly allowance of \$100.per. month? He said this could be done, (and by the way, it would have to be done in such a quiet manner that Jenks would not get onto it) and in all probability the two respective amounts would swell the sum to that extent, that Jenks would have nothing left to wipe out his claim outside of his Upon the Court allowing the amounts applied for, and an order for the sale of realestate to satisfy the same, Hendrix says we will be ennabled to get the estate out of Court within the next ninety days. Now, a certain amount of confidence will have to be placed in Hendrix's living up to his promises to me, and while I have no fear of his doing otherwise than he may agree with me, yet I do not feel warrented in whol ly assuming his doing so, hence want you to assume this yourself. It seems to me that the longer we let the settlement go on, the more liable are we to having Jenks come in and say we have not used due diligence in settleing the estate, and as a result he will endeavor to have your monthly allowance from the start annulled, so I think we had better push matters as fast as we can looking to getting the whole thing out of Court, even though we do have to pay Hendrix a stiff fee. not matter what we may think or deem a fair compensation, he will no doubt get his allowance, as you know yourself, that Judges and Lawyers, are all cff the same clice, and will both work to-gether, and side in as So on the whole, I reiterate, I well, whether it, s right or wrong. think it of great importance -- with Jenks in the balance -- to hurry this matter up as fast ac possible, or we may have cur monthly allowance cut off from the start. Hoping to hear from you scon, I am as ever Yours Sincerely.

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	SUPERIOR COURT,
	COUNTY OF SAN DIEGO.
	Department No.
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In the Superior Court,

County of San Diego, State of California.

Harmy Mr Parthy Plaintiff SUBPŒNA. 24 Com & Halland and Mf. Llond Defendant S
The People of the State of California Send Greeting to H. Letton & Manny q, D. D. Maley, E. Ard and, Col Austra, Mi Christian y, L. J. Evans, J. Warms Kyold, Euge Franchen, L. Cearter, des. Jehmite, Tru Reale, J. S. Wheeler, J. L. Coppel and, N. J. L. avi. We Command Hou. That all and singular business and excuses set
aside, you appear and attend
Before Hon. Judge of Department No. 2000 of our Superior Court of the County of San Diego, State of California, at the
day of
in the above stated cause, now pending in said Court, on the part of
parties aggrieved, and forfeit one hundred dollars in addition thereto. Witness. Hon. E. Jonasse. Judge of said Superior
Court. at Caut Haus in the City and County of San Diego, this
Altest. my hand and the seal of said Court, the day and year last above written.
By J. J. Storm Deputy.
TOHN.H. FOLKS, SNOTH.

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De Robb. L. Dary.

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Mrs AE Whaley

Son Rahl. L. Darg, M.D., 1.

Son Professional General market.

All accounts due the first of each mount.

Mil accounts due the first of each mount.

Mrs. Anna E. Whaley,
- 635 Golden Gate Ave.

San Francisco, Cal.

Dear Mrs. Whaley:

Your Postal telegram did not reach me till to-day, as I was at Tia Juana Hot Springs, and did not come up until to-day. I answered it, and had only deposited it in the office when I received a second from you. As I did not clearly understand the second, I wired you' back that I would write. . At the present writing I am all at seas as to, divine what your aim is to convey the idea at this late day that you are inclined to break away from the arrangements I have already entered into. Your telegram of June 30th was that your lowest price for the plant, was \$500, and told me to use my discretion. I understood by that that if I could not get any more by any possibility, to accept the \$5001 and after using every effort to get a greater sum and in which I failed I accepted the \$500. I remitted you the sum less such charges as appeared in my statement accompanying, and in your acknowledgement you used language that fully approved of my course. After mailing mine of to-day I receive another telegram from you from which I am to understand that the \$500. deal is perfectly satisfactory, unless the plant goes to the MacCarthy's, in which case you demand \$600. The party who has dealt with me is a Mr. Bennett, who says his Company is an entire new one, and that the MacCarthy's have no interest whatever. Frank told me to-day that he had had a talk with the MacC's anly a few moments before he saw me, and that they told him they were going to turn the plant! over in six or eight days as they had a new plant on the way and which would have been here long before this if it had not been for the strike Who are back of them I do not know, but it has been intimated to me that Llewelen and some others. Now in the first place, if I had not gone to the trouble to get an expert to thoroughly go over the plant to let me know just what it was worth I would have had nothing to do with selling it, as I would not think if trusting my judgement in a thing I knew nothing about, but after the party did go over it and told me if I could get anythiear \$500. dollars to take it, I acted upon his judgement and sold? I am perfectly satisfied that I got more than it was worth, and I am sat isfied beyond a doubt that if the thing was held over till after the campaign, you could not get \$300 for it. You may have received several propositions about its purchase, but I will venture to say, that had you accepted aby one of them you would not have got as much as you have. The offers they make all seem to be very nice, but were you to entertain any of them, you would find that there would be first one little thing that they could not fulfill and then another, and so it would go, until the campaign was over, then you could take your plant and whistle. Then there was another reason, I was desirous of disposing of it in a very quiet way, and that was, that I would be enabled to send you the money, and not run the risk of Mr. getting his hands on it, which he surely would have done, and then you would have had a dendy time of getting much of it. As the matter now stands, the party paid me \$400 down, and while he thought at first it might be 30 or 60 days before he paid the balance, he came a few days after and said he would pay the bal ance as scon as I got the release from the mortgage. I can't see any

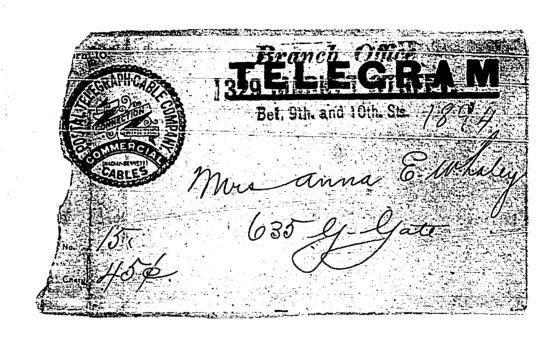
possible way out of delivering the plant, and if you refuse, he can not only get it by law, but in the event of a suit, you would place me in a very unenvious position, I have acted in good faith and in doing so believed most conscientiously that I was carrying out your best interests, and if it had not been that I was over anxious to put the money in yours rather than in others hands, and that I could most religously confide in your screening me from any connection with the transaction, I certainly would have had nothing to do with it. I still believe you will screen me, and in order to do it, execute and mail the release without any further delay, and in future it matters not what comes up, always say that the negotiations were direct with you, and that I knew nothing You will probably get a proposition from a Mr. Dryden, who is connected with M'Clain in his little sheet-"The Mail", but he is: a man of no means I am informed, and it would be sheer monsense to enter tain any such, as Frank has put him up to write you. Rather than have to you put me in a delicate position in this matter by attempting to back! out and thus involve yourself in a lawsuit, I would rather agree to pay you the extra one hundred dollars, as soon as I could make it. I could not afford to have trouble arrise with the party; as I gave him my word of honor that he should get the plant, otherwise he would not have paid me the \$400 as you know he would not have so done without 25-24 some assurance that the trade would be closed as promised. I must confess that I am not only greatly surprised that you should have changed your attitude in the matter, but I cannot understand why in heavens name you are not anxious to get rid of the old thing which has : always been a source of annoyance to you. All in Gods name these fellows are writing to you for and making propositions is that they may were get- the use of the plant for the present campain, and there is xnot a particle doubt in my mind but the swould do you up if you were to accede to them. I am doing every thing in my power to protect you but you seem inclined to act contrary to my advice abb judgement which you have invited; and to say the least it makes me feel a little blue that such is an apparent fact. When we get this matter adjusted, I would rather dis: continue further efforts in your behalf unless you place impliciticonfidence in me, as appreciation is worth more to me than anything else. Distrust, I cannot endure, and unless I can feel that I have ones undivided confidence, I would rather not do their business. I hope this will find you and Lillie both well, and trust I may hear from-you with out delay.

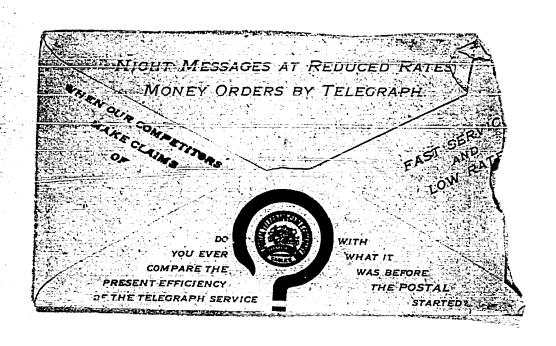
Yours Very Sincerely,

San Francisco franc 2/-189d. Mr F. Tr. Stewart -. Dear Friend. Your Telegram first received, and in refely dean Say its is rather too low a price for the plant. I think 800.00 would be reasonable, or Frank might with to take its and pay me sent for its. Al-any rate I will await particular con coming the sale of it, and to whom. as I told you, I do not wish to pay mr E. W. Hendrick from that source. I thank you can persuade him to take the 29 acred he wanted. Let me hear from you concerning the offer made on the plant and then down

635 Golden Gate

decide better. Have been confined to my hed for two weeks with Orgsipselas in my face and aim who far the first lime in two lucely best with the plant but Concerning is, and then will decide. With Sindere Eegardy d'am as ever your friend. (Mrs a. E. Whaley. I hope business is improv buy - and hope to hear from Tyon burnediatele Con corning my oches affairs -Tellie Send regard, to you. will not refuse a reasonable offer on plant.





Form 2

DIRECT WIRES.

THIS COMPANY TRANSMITS AND DELIVERS WESSAGES ONLY ON SHOTTIONS LIMITING ITS LASTICITY, WHICH HAVE BEEN ASSENTED TO BY THE MEMORS OF THE FOLLOWING MESSAGE.

ERRORY CAN BE CHARGED AGAINST ONLY BY REVEATING A MEMAGE BACK TO THE BENDING STATION FOR COMPANISON, AND THE COMPANY WILL NOT MOLD TREET LIABLE FOR ERWORS ON DELAYS IN TRANSMISSION OR DELIVERY OF

> JOHN W. MACKAY, President, W. C. VAN HORNE, Vice-President.



PROMPT SERVICE.

UNREPEATED MESSAGES, SEYOND THE AMOUNT OF TOLLS PARE THEREON; NOR IN ANY CASE WHERE THE CLAIM IS NOT PRESENTED IN WISHTHIN WITHIN SICTY DAYS AFTER SENDING THE MESSAGE.

THIS IS AN UNREPEATED MESSAGE, AND IS DELIVERED IN REQUEST OF THE SENDER UNDER THE CONDITIONS NAMED ABOVE.

CHAS, R. HOSMER, General Manager, L. W. STORROR, Superintendent.

Received at San Francisco, Cal.

Sf. 15. Mg. Fd.

13 Collect

12:56 P.M.

San Diego, Cal., July 30th., 1894.

Mrs. Anna E. Whaley,

635 Golden Gate Ave.,

San Francisco Cal.

San Diego Publishing Company New Company send release immediately. Can't possibly back now.

F. W. Stewart.

PATRONIZE TRUE COMPETITION.

THE LINES OF THE PACIFIC POSTAL TELEGRAPH CABLE CO., AND ITS SONNECTIONS, REACH

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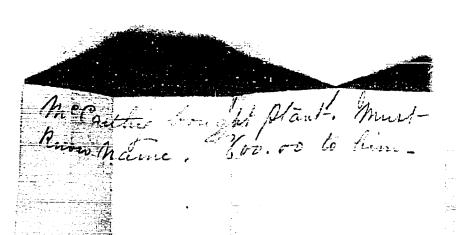
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NO. 156 VOL. 136 . 1 7

City Tax Receipt.

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State and County Tax

Receipt.—1894-95.

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State and County Tax Receipt.—1894-95.

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Tax Collector. Deputy. Unless reported IMMEDIATELY.	0.911		Personal. Mortgages and Trust Deeds.	Separa Se	Celebi Fund FAXES. Celebi Fund Sinking Fund Oil

State and County Tax Receipt. COUNTY OF SAN DIEGO. Reserved of That Is hale of Chipe for payment of State, County and Special School Tax for the year 1894-5, upon the following described property: DESCRIPTION. Queblo Rande Should be 212 160 288 X SH where half to be Show to g Sobo CRR 201 E" Lats 1 to 7164 8.160 4165 Late 1 to Old San Diego 4402 100 2406 Occept Roft. 3 406 1 450 11180 Eccept Rof If. 50 x Middlelown 1185 118 150 1 150 200 1 200 Prac lotin Frac Ber. 300 N New Ban Die to 11.1. 900 1 450 Harton ald Under . EN Morre's ald Mortio. Whaligh Lallons adding Phones 2/110 The land Survey " 2: 2. 260

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EXAMINE THIS RECEIPT CAREFULLY. The Tax Collector will not be responsible for any Errors or Omissions unless reported IMMEDIATELY.

Remit by Postal or Express Money Orders. Postage Stamps and Individual Checks WILL NOT BE RECEIVED.

Tax Collector.

JOHN SHERMAN & CO.

WASHINGTON, D. C. BAN DIEGO, CAL.

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May 31 to 1894.

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This is to certify that I f have this day sold my Solitaire Diamond Ring the sum of 60.00 Maria D. Berner ne flecion

TO SAN DIECO COMPANY, 1) IT.

SPECIALTIES.

P. O. BOX 225

STATEMENT.

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TO SAN DIECO COMPANY, 1) IT.

SPECIALTIES.

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FRESH EASTERN OYSTERS. : GILT EDGE BUTTER.

WHOLESALE AND RETAIL

958-60 FIFTH STREET.

MYE & NISSEN. PROPRS.

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Our terms in effect are CASH, which is necessary in order to make low prices, but for the convenience of a few of our valued customers, we adopt the system of collecting on the first day of the month, and all accounts not settled on or before the toth day of the month, we will be obliged to discontinue without further notice.

Very Respectfull

NYE & NISSEN.

PARIS OFFICE, IN THE RIVER TO THE BERLIN OFFICE, AND SHAPE IT NEW YORK OFFICE, AND GRAPE IT NEW YORK OFFICE, AND MANUFACTURERS OF CLOAKS AND SUITS.

TERMS CASH, In U. S. Gold Coin.

Roll on Financial, July 21 18 qu.

BOUGHT OF FRATINGER & CO,

IMPORTERS AND MANUFACTURERS OF CLOAKS AND SUITS.

TERMS CASH, In U. S. Gold Coin.

Ro. 105 KEARNY ST.

TO SAN DIECO COMPANY, Dr.

SPECIALTIES

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WHOLESALE AND RETAIL

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July 20 1894 Cabrillo Celebration Solicitations EXECUTIVE COMMITTEE

George Purernaugh ELI H. MURRAY, GEORGE W. MARSTON, Stuns Levi GEORGE L. LEOVY

Dr. F. R. Burnha t.

L. E. O'Reres

House P. McKoux. JORN C. FISHER E. S. BARCOCK. E. A. HORNBECK THOMAS I. DOWN. GEORGE L BREEL H. W. Access

Cabrillo Celebration

SEPTEMBER 27, 28 AND 29, 1894

TOHN C. FISHER, DIRECTOR GENERAL. THOMAS J. DOWELL, GLAPAL SECRETARY

San Giege Calfuly 20, 1894.

Miss Annie E. Whaley, San Diego Cal.

Dear Madam:

The Finance Committee will call upon you in due time for a subscription

to the Cabrillo Celebration Fund.

Recognizing the vast importance to this community of the event, it is our purpose to devote much time and labor and our best energies to make it a success. Necessarily, however, we will neither have the time nor the opportunity to explain to each person interested the immense advant-

age to the people of having a successful celebration.

We address you, therefore, by this means, so that you can have ample time to give the subject the consideration which it deserves, and in the hope, that when our Committee calls upon you, you will have arrived at a conclusion. You should feel as deep an interest in the matter as we do, and if you give the matter proper thought, you will if on no other ground than that of private interests, see good reason to subscribe to the fullest extent of your ability.

It is the present plan to hold this Celebration on the same days in each year -- the time selected being the most suitable one of the year for climatic, as for other reasons. It can, with proper management, be made an occasion, which shall be looked forward to, each year throughout the

entire Southwest.

The benefits which will accrue through the Cabrillo Celebration to every property owner, every business man, and to every laborer will be incalculable. Thousands of dollars will be spent here by visitors, every dollar of which will be a disbursement of which the city will receive the full and immediate benefit. But of even greater importance than this: We claim to have a city of manifold attractions; a city which above all things holds forth inducements to the home-seeker. Who can estimate the number of people, who, in a direct or indirect way, would be brought to make their homes here through this event.

As it will be almost impossible for the finance committee to see everybody in person, we would suggest that you send your subscription to the chairman of the finance committee as soon as convenient, so as to

insure success of the celebration.

John C. Fisker,

Yours very sincerely,

Director General

Chairman Finance Committee.

J. MUELLER. San Diego, Cal., Jane any 1th 1894 Ta Kalvelage & Muelle COS Importers of Pure Kentucky Whiskies & Dealers in Wines and Brandies, Ballance Du To he full: Tokay 26.4. To 'a gall. Tokay Leb. 2 d by Cash Feb. 3 & to White France Conc Muche

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W. W. WHITSON & CO.,

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CORNER FOURTH AND E STREETS.

SAN DIEGO, CALIF.

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San Diego, Calif. Feb. 28 1894
Mr. Frank Whaley & ily
To W. W. WHITSON. Dr.
Stenographer,

Desired and a series of						
Official Fees Are Payable in Advance.	TELEPHONE 139. WHITSON & CO., Undertakers, Four	Official Reporter Superior Court. rth and E Streets.	,			
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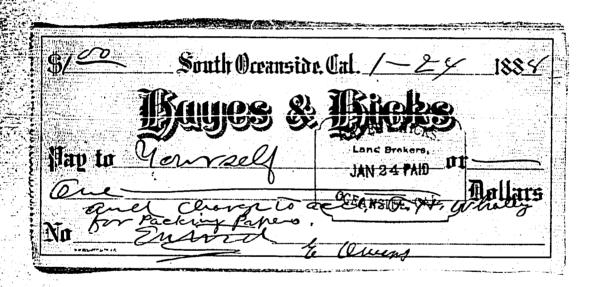


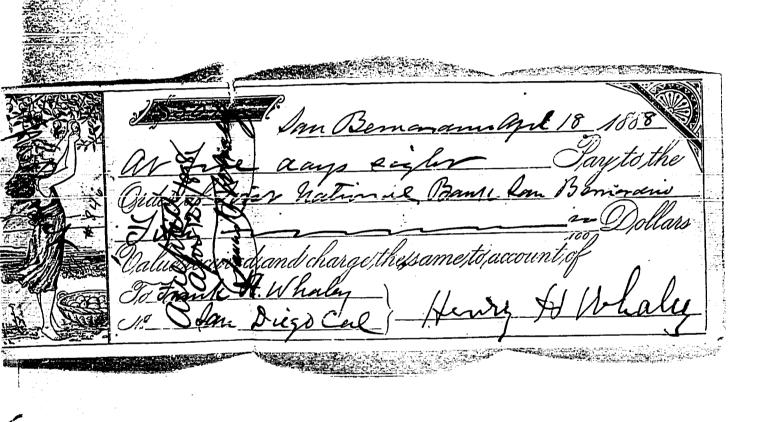
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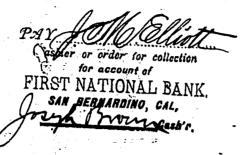
#445 D. Street,

San Bernardino,

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FIRST NATIONAL BANK, OF LOS ANGELES, CAL, & AL ELLIOTT, Carbier,

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MORSE, STEWART & CO.

REAL ESTATE, INVESTMENTS. LOANS AND INSURANCE

Houses Rented, Hents Collected, Taxes Paid Business of Min-residents Given Prompt Attention Correspondence Solicited.

ROOM 21 PIERCE-MORSE BLOCK

Mrs. Anna E. Whalev. San Diego, Cal, Apr. 7th. 1894/89

Dear Mrs. Whaley;

Yours of 3rd. inst. enclosing W.F.& Co's order for \$7.00 is just at hand, and as you requested, I paid Whitson \$5.00 and will to day pay your water bill for this month. I also received, the receipt for the order of sale and will use it as a voucher to the extent of\$175_ I had all ready entered up the sale of the land, \$250.00, and deducted the commission. I quite agree with Lillie in the opinion that a litx tle later on it will be more agreeable weather in S.F. and would advise you to defer going up there for a period of three the or four weeks Things have not improved any since you took your departure, but vet. we trust they may sometime during the year. By the way. I lost the little memorandum book in which I had Lillie's S.F. address, and when you write me again, I wish you would give it to me. Hoping you will have an enjoyable time both during your visit at S.B., and in S.F. and that you will return greatly improved in health, I am,

Sincerely Yours,

F.W.Stewart.

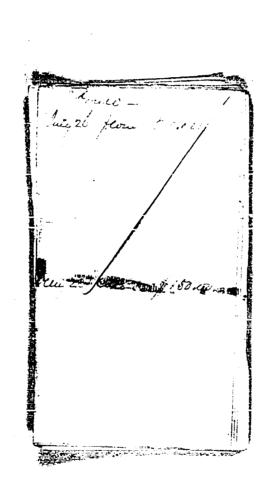
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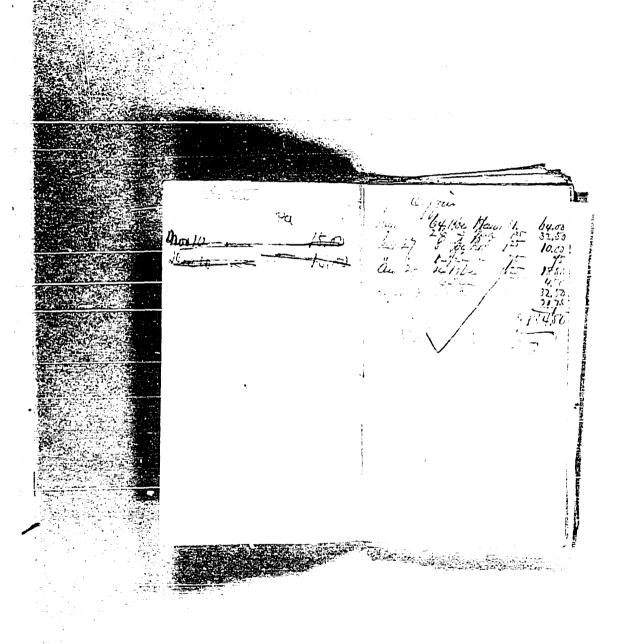
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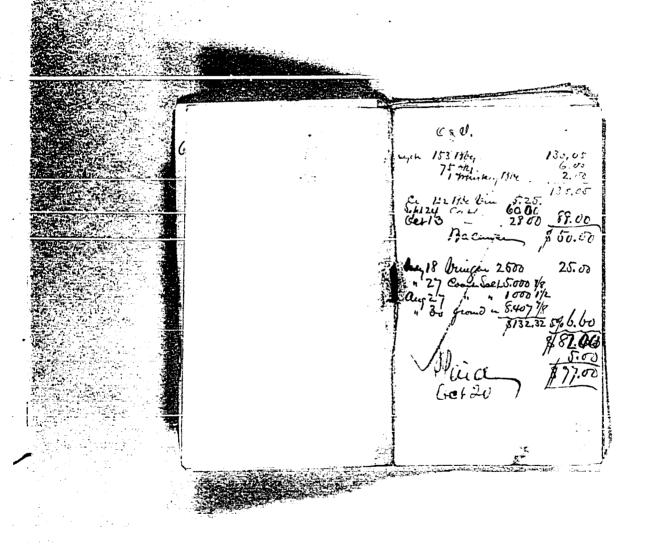
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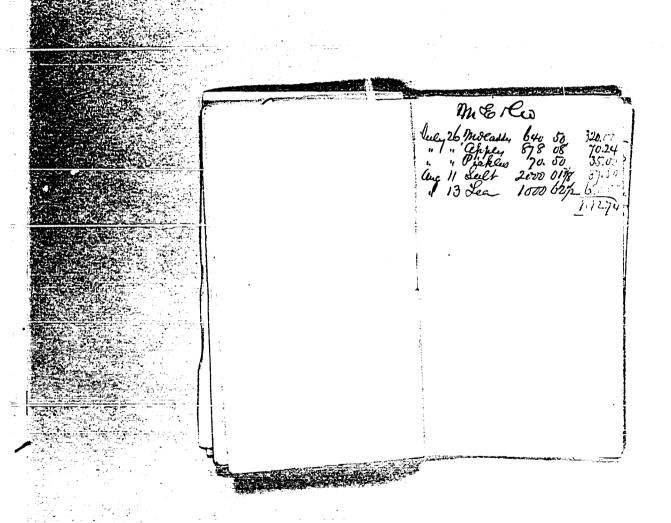
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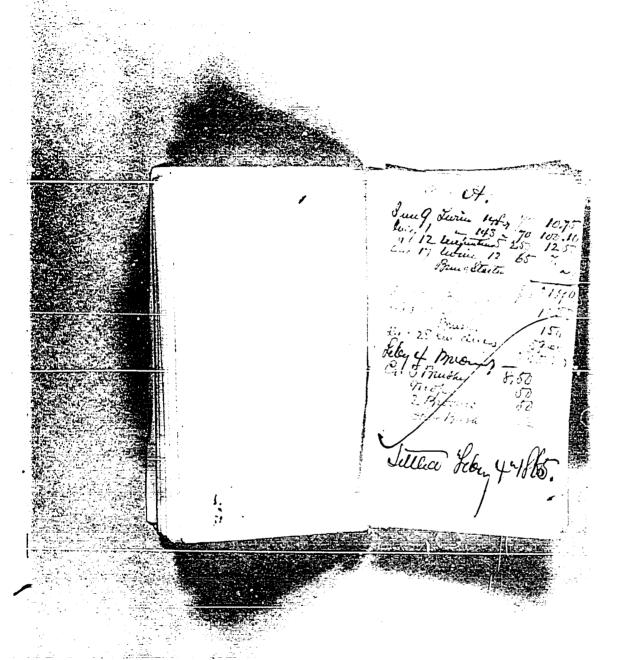
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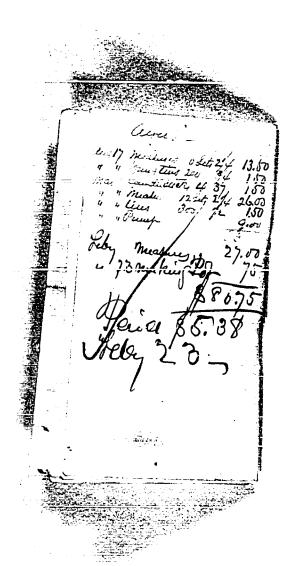
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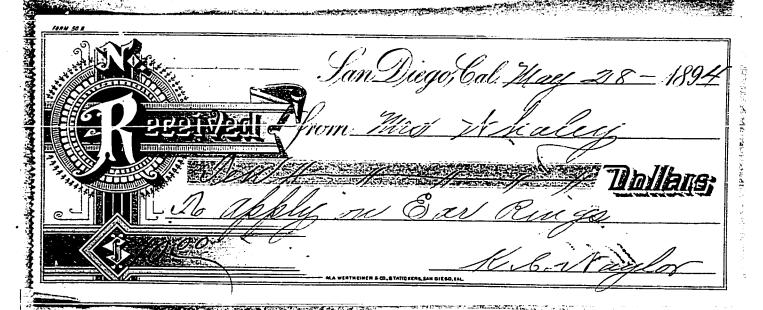


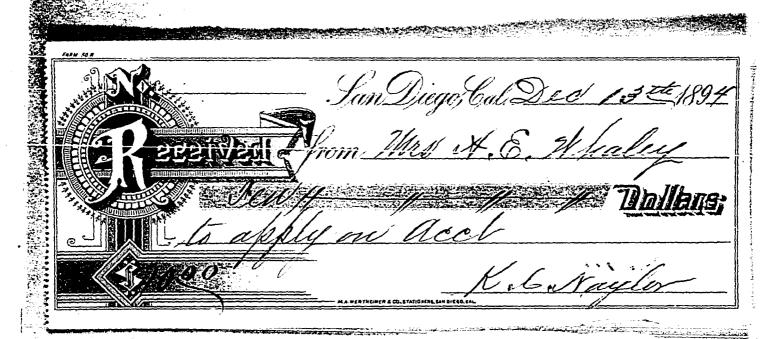
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T.J. DALEY, SHIPPING > COMMISSION. San Diego, Cal. _ no. Plating Plants, Etc. 10 00 Old Reliable White Mutal Plater 5 00 10 Tho. White Metal 4 50 I lar... be formace Electrotype Plant 12 00 1 Dynams, No. 2, 350 1 10 Gallon tank, No. 10 Plating Solution 3 50 hicker, I gal 900 Silver 1 1 00 Copper 1 gt. 5-10 Told 1 1 10 Brass 1 36 00 100 Bronze 1 3000 3 Additional White Metal Platers y V 30 00 The Ho Llynams, 406tt, (seles for 460) 25-10 " 23 Motor, Jarmeize (" " 40) Dermanent Battery for motor ho. 23, 10 re more allo, at 1.75-per ale /26 pm 30) 17:50 Jene plates and charging churicals, 15 i pull Potal-Expresage extra. 3/97.40 9740 32.483 32.49 97.44

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P. A. Please send these papers and T. J. DALEY. SHIPPING - COMMISSION Circulars tack to me. San Diego, Cal. _ * 44. 3-5-Haumers, riv. 30, mark "100, do you 123-I Set hand driles and drive, (cased) 90 15 last furnam (omale) I Set Rand lords, (cased) 230 1 " ever Rischo, 75-1 Hand pend - 5- punches 3 Rotary oaws (1 to 5-) 1 75-1 Box punches 60 I det obotte, and aires (omaic) 350 2 Pair omale tongues 100 I dil stone 25-1 Crucibe 50 1 Ladu 23-Liler 25-Polishing latte with attackments 10 00 30 00 Plating plant 15-9 50 104 5-5- 264 08 Incidentals, fixing up, rent, etc. #300 05

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TO THOSE WHO HAVE NOT HANDLED OUR GOODS.

We wish to explain our methods and the nature of our business. We are not-novelty dealers. Again, we never handle toys. We are manufacturers of specialties for agents. We manufacture only goods that have real worth cand merit, and are not only useful, but are an actual necessity, and for which there is always a general demand. In fact we manufacture only the best sellers of the day. We make no effort to sell at retail, nor to place our goods in the hands of jobbers. We sell direct to agents at manufacturers' prices. This enables the agent to realize a good profit and be able to meet all competition.

We have every facility for handling a business of this kind successfully. We have an established trade, ship a large amount of goods each day. Our business is now growing faster than ever before. We are exporting goods to Central and South America, Mexico, Canada, and many other forcign countries. This export trade has come to us almost without an effort, and within a very short time we shall be selling our goods in all parts of the world.

We do but little advertising; sufficient only to get a few agents in each state. We depend on the success and efforts of our agents for our trade, and by handling only good and useful articles, which sell readily, and with which an agent can make money rapidly, and by freating all agents fairly, protecting and assisting them in every way possible, we are able to secure the best of agents. They go out with confidence in our firm and the goods they handle, and with that feeling every agent is sure to succeed in building up a trade, and, as our goods are guaranteed and always give satisfaction, their customers become living advertisements. and the state of the state of

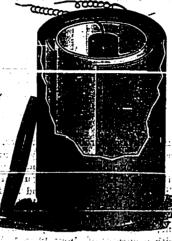
We attribute our success in this business principally to two facts; first, that we handle only useful and legitimate goods which have real merrit and meet a ready sale in the hands of an agent at a large profit; second, our fair and very prompt methods of dealing with agents.

We answer all correspondence very promptly. We always keep a full stock of goods on hand, and instead of long delays waiting to buy or manufacture goods, we are able to ship all goods within twenty-four hours of the

(OVER.)

FIBER CELL BATTERY.

The most constant and powerful primary Battery made. Light clean, neat, and durable.



Practical for all purposes for which primary Batteries are used.

This cut shows the inside of the Battery.

Instead of a glass, we use a fiber cell that is perfectly insulated and has close fitting cover. These cells are light, and can be shipped to all parts of the world without danger of breaking.

Each battery goes out complete in itself with charge complete, all packed inside, wires connected, all ready to attach to motor or for any other use.

Chemicals to recharge Battery cost about five cents; can be purchased at any village drug store. Zine-plate costs about ten cents. Instructions with each Battery tell you what to use to recharge the Battery and how to do it. You can use the Battery as many years as you desire.

Each cell is about eight inches high and about five inches in diameter.

Each cell furnishes about two Volts and ten Amperes.

Any number of these cells can be connected together.

We furnish these Batteries to agents at \$1.75 each.

These Batteries can be used for running Motors, Phonographs, Siormachines. Induction Coils, charging Electro Magnets, Storage Batteries, low voltage Electric Lamps, and for furnishing a current for experimental purposes of various kinds.

Any person who sees or uses one of these Batteries will appreciate their simplicity, safety, neatness, and convenience. People usually know a good thing when they see it, and are quick to buy a superior article when they can get it at a low price; and for this reason we have a large trade on these Batteries.

If you have any use for Batteries, give them a trial.

Address all-orders to

W. P. HARRISON & CO., COLÚMBUS, OHIO.

SMALL MOTORS

TO BE RUN WITH BATTERIES OR OTHER LOW CURRENTS.

Used for running Fans, Sewing Machines, Dentists' and Jewelers' Lathes, Show Window Advertisements, Toys, and various kinds of Light Machinery.



Also used for furnishing a Current of Electricity for Experimental Purposes, and by teachers in explaining the uses of electricity to pupils.

We manufacture these machines in three different sizes.

No. 7 runs with a current of about six to eight Volts and three to five Amperes; is a small machine, weighing about five pounds—not a toy, but a practical motor, a fac-simile of the larger ones, furnishing a small amount of power. Runs small Fans, Show Window Advertisements, and all kinds of boats, etc., and is valuable for experiments. Runs nicely with from three to five cell battery.

No. 8 is a larger machine, weighs about twelve pounds, has about double the power of the No. 7, runs with a current of about 12 to 14 Volts and 6 to 8 Amperes. Runs nicely with from five to eight cell battery.

No. 9 is a strong, heavy machine, with the proper current, is about oneeighth of a horse power, weighs about thirty-six pc ands, runs with a current of about twenty-five to thirty Volts and about ten to twelve Amperes. Runs nicely with from twelve to fifteen, or more, cell battery.

These Motors can be run with any kind of batteries desired. For persons who do not have other batteries, we would recommend our Fiber Cell Batteries shown on opposite page.

These Motors are great sellers, and an agent who will take either of the above Motors from place to place and show it in operation, should receive a number of orders each day, and the agent ought to make anywhere from \$3.00 to \$20.00 each day.

These Motors go cut all complete, ready to run. Instructions with each machine so plain that any person without experience can run them. They can be reversed and run either way.

The same machine can be used as a dynamo for furnishing a current of electricity for charging Storage Batteries, driving Induction Coils, charging Electro Magnets, decomposing water, running small Motors, and various other experiments where a current of electricity is needed.

To use them for a dynamo, you only need to connect them, with either flat or round belt, to any source of power or to any foot-power machinery. They can be run by a sewing muchine treadle, or we can furnish a crank attachment for running dynamo for \$1.50

Motor No. 7, small size, costs agent \$5.00; should retail for from \$8.00 to \$10.00. Motor No. 8 costs agent \$10.00; should retail for from \$18.00 to \$20.00.

Motor No. 9 costs agent \$18.00; should retail for from \$25.00 to \$35.00. Always order by number.

Fans for No. 7 cost agent 75 cents. Fans for No. 8 cost agent \$1.00. Fans for No. 9 cost agent \$1.25.

These prices are exceedingly low. The machines are well built, and our profit on a single machine is almost nothing.

and this systmake our your first order for Electric Goods and Platons on this OROHR BLANK.

W no two articles have the same sumber, you should always order by number

W. P. HARRISON & CO., Columbus, O.

Inasmuch as we are manufacturers of specialties, and send out circumrs with reference a number of articles in the same envelope, we make the explanation below to enable agents, not familiar with electrical goods to thoroughly understand the circulars and to handle to make out directions and to handle to make the circulars and the circular and cir

CIRCULAR No. 1.

Has reference to our Practical Electric Light Dyname and Fractical Electric Motor, which is one combined machine, to be used as either a motor or dyname. As a motor it furnishes power for running all kinds of machinery. As a dyname, it furnishes a current of electricity, for running other motors, and for producing electricity lights.

CIRCULAR No. 3.

Has reference to our Plating Dynamo, designed for electro-plating, electrotyping, etc. In electro-plating the metal or plate is deposited on the article to be plated by the use of an electrical current, which is usually furnished by a dynamo. The article to be plated is immersed. in a pinting solution and the current allowed to pass through it. Plating Dynamos furnish a low voltage current, and are not adapted to electric lighting.

Has reference to our old Beliable Flater. Is adapted to plating arricles with Ressian White Metal. The plate is put on by dipping the articles in metal. No electricity is used in

CIRCULAR No. 7.

Has reference to our Rapid Dish Washer. It is a useful and practical machine, needed by William Burnus everyone, and is a great seller. CIRCULAR No. 10.

Has reference to our Electric Telephones. These telephones are complete and perfect instruments, ready for use when shipped. With each instrument, we send instructions that enable persons with no knowledge of telephones, to put up the wires and operate the telephone

These circulars contain our lowest wholesale price, and are only cent out to our regular agents or prospective agents.

Note-Some persons not familiar with electrical machinery, become confused in the terms motor and dynamo. A motor runs with a current of electricity, and is used for furnishing power for running all kinds of light machinery. A motor might be called an electric engine. The current to run a motor may be taken from an electric light plant, from batteries, or from a dynamo. A dynamo is a generator of electricity, being the reverse of the motor: dynamos are used for generating electricity for running motors, doing electro-plating, electric lighting and various other purposes. A dynamo can be run by any source of power.

OUR METHOD OF PROTECTING AGENTS AND ASSIGNING TERRITORY.

With reference to our electric goods and platers, if we receive an order for any outfit, either a Motor, Dynamo, or Old Reliable, we hold the agency 20 days. If within the 20 days we receive an order from you for not less than three (3) outfits of ony one of our different kinds of outfits, we then consider you a regular agent, and send with the goods a certificate of agency. If your first order is for three (3) or more outfits you get the certificate of agency at once. If you intend to handle different kinds of outfits, and can afford it, it is always best to order three or more first order, thus saving in the transportation, securing certificate of agency, having the goods on hand

Holding the agency for 20 days, gives those with limited means a chance to start and show our goods and make some sales before ordering the three outfits.

If you should be size or for any unavoidable reason not able to order the three outfits within 20 days, write us, stating why you have not ordered and when you can.

When you send your order, name your first and second choice of territory. If it should happen that the first choice is taken we can generally give you the second.

[OVER.]

*Always make out your first order for Electric Goods and Platers on this ORDER BLANK.

As no two articles have the same number, you should always order by number

TS.	& CO., Columbus, O.: Please find enclosed TIDITOV Doll
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FIBER CELL BATTERY.

The most constant and powerful primary Battery made. Light clean, neat, and durable.



Practical for all purposes for which primary Batteries are

This cut shows the inside of the Battery.

Instead of a glass, we use a fiber cell that is perfectly insulated and has close fitting cover. These cells are light, and can be shipped to all parts of the world without danger of breaking.

Each battery goes out complete in itself with charge complete, all packed inside, wires connected, all ready to attach to motor or for any other use.

Chemicals to recharge Battery cost about five cents; can be purchased at any village drug store. Zinc-plate costs about ten cents. Instructions with each Battery tell you what to use to recharge the Battery and how to do it. You can use the Battery as many years as you desire.

Each cell is about eight inches high and about five inches in diameter.

Each cell furnishes about two Volts and ten Amperes.

Any number of these cells can be connected together.

We furnish these Batteries to agents at \$1.75 each.

These Batteries can be used for running Motors, Phonographs, Slot-machines, Induction Coils, charging Electro Magnets, Storage Batteries, low voltage Electric Lamps, and for furnishing a current for experimental purposes of various kinds.

Any person who sees or uses one of these Batteries will appreciate their simplicity, safety, neatness, and convenience. People usually know a good thing when they see it, and are quick to buy a superior article when they can get it at a low price; and for this reason we have a large trade on these Batteries.

If you have any use for Batteries, give them a trial.

Address all orders to

Heat Him the Law W.: P. HARRISON & CO., COLUMBUS, OHIO.

DON'T—Omit Reading this Slip.

- DON'T Ask us for Credit. We never open an account with any living person under any circumstances.
- DON'T-Make your price on our goods. You have our manufacturers' wholesale price in our circulars.
- DON'T-Send personal checks if you are in a hurry for goods; when we receive personal checks from strangers, we hold the goods until the check is collected.
- DON'T—Ask to examine goods at the express office with the idea of reading our instructions and copying our recipes, and obtaining various other information that belongs to our agents only, and has cost us years of experience and a large amount of money.
- DON'T—Ask us to send goods on trial. We are not handling toys, nor new and untried articles. A trial of an article may do it no harm, but makes it second-hand, and if for any reason not taken, it could not be shipped to another cusiomer for new.
- MON'T—Fail to read our circulars carefully and learn of our goods, our poices, and our methods or doing manners.
- DON'T-Tell us that other manufacturers send goods on time and on trial, and that we are out of fashion.
- DON'T-Imagine we are imitating the good, old time ways of doing business as it was carried on by our ancestors. Oh, no! we have methods of our ews. We are not ashamed to print them.
- DON'T-Fail to read them.
- DON'T-Compare our prices with those of cheap, inferior goods. We furnish the best articles we can make for the lowest cash price. Who can do more?
- DON'T-Forget, we do business upon honor; sell to agents direct as manufacturers' lowest prices. Our goods are exactly as represented, and do the work every time.
- DUNTT—Hesitate to become our agent because your capital in limited. We sell to the poor as cheap as the rich, and give all agents an equal chance.
- DON'T-Put off sending your order and taking the agency of our goods at once, and then blame yourself for not acting promptly, when you see some hustler making money selling our goods in the same territory you wanted.
- DON'T—Imagine we are insel up for business, because we sell direct to agents, and sell a single outfit at wholesale prices. Our trade with our regular agents takes nearly all the goods-we can make. We ship a large amount of goods each day, and they go to nearly all parts of the world.
- DON'T—Hold your orders waiting for the fall or spring season, or until such time as every person will have money to buy and forget to complain of hard times. Remember our agents have a good trade the year round, and people buy our goods to save labor and to make money. The harder the times, the more they are needed.
- DON'T-Forget that we guarantee everything we ship. We are responsible; our Guarantee is good; you have our reference on our letter.
- DON'T-Ask the same questions that are answered in our circulars. Our circulars are plain, easily understood and a statement of facts.
- BON I Resinte to write us if there is anything you wish to know that is not explained in our circulars. We take pleasure in answering all correspondence promptly.
- DON T-Ask how long it will take us to make a motor or dynamo after we receive your order. Remember we turn these machines and outlits out by the THOUSANDS, and can always ship anything you order in our line within 24 hours after your order is received.
- DON'T—Forget, there is at least one opportunity during the life of every person in this free land, to commence in a sure paying business and become at least comfortably rich, if they only know when, and have the will to grasp it.
- DON'T—Allow the fatal habit of indecision and procrastination to overcome your better judgement and prevent you from at once accepting this great chance of your life to handle the greatest money making goods on the market.
- DON'T-Imagine you can at any time step into a light, honorable, pleasant, lucrative, legitimate business with almost no investment. Such chances are quickly taken. This may be your only opportunity—be wise. Send your order and take the agency at once.
- DON'T-Forget, that while nearly every trade and profession is overfone and the supply of mechanics, clerks, and laborers are greatly in excess of the demand, there is always room for live agents.
- DON'T—Fail to write your full name and address each time you write us. In our large mail we receive many letters with no signature whatever many others with the town or state left off. If you are in the city, where mail is delivered by carriers, give us your number and street.
- DON'T—Throw our circulars away. If you do not need our goods please hand them to some industrious and reliable person who would be glad to have a chance to make money, and you may be the means of starting some worthy person on the highway to prosperity.

W. P. HARRISON & CO., Columbus, O.

THE PERMANENT BATTERY.

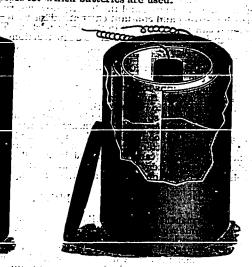
The most constant and powerful battery made. Light, clean, neat, durable. Furnishes more current and higher voltage, and runs longer without recharging than any other battery known. Combines the lasting analities of the depotent and power in cases of an others.

Designed and invented by Professor A. Spittal, and is especially adapted to running our Home Motors:

It is practical for all purposes for which batteries are used.



This shows the Battery closed as it is when in use.



This cut shows the inside of the Battery.

There are hundreds of different kinds of Batteries on the market, or at least they are known by different names, and the purpose of the inventors or manufacturers of them seem not to have been to make any special improvements, but to change the construction, making mechanical changes in construction, adding expense to the manufacturer of them, and loading them down with expensive and peculiar fittings, connections, and attachments that can only be replaced by the manufacturers of each special kind, who usually charge fabulcus prices for all parts, and for materials to recharge them. Again, they are usually made with glass cells, that are certain to break sooner or later, and generally of some peculiar shape, that can only be replaced by the manufacturer. Many of these batteries furnish so little current that when new and fresh charged it is only possible to discover the bare presence of electricity. Others have a fair current for a short time, but run down in a few minutes when in use. Many of them must be recharged every few hours. They are sold at various prices, from one or two dollars up to \$25, but the expense and annoyance has made it impossible for them to be used with any degree of success or satisfaction where any considerable amount of current was needed.

Having had years of experience with electrical appliances and a knowledge of the objections to the various batteries in use, as well as the growing demand (or a plain, inexpensive, and powerful battery that could be handled successfull-

without a knowlenge of electricity, we set about to furnish a battery that would supply this demand, and have succeeded in producing the most powerful battery

FIBER CELL.

Instead of glass cells we manufacture a fiber cell that is perfectly insulated, with a close fitting cover. This cell is light, strong, and durable, and can be safely shipped to all parts of the world without being damaged or broken. This battery lasts for weeks and even months without being recharged, depending on the amount of current used.

The materials for recharging can be bought for a few cents at any village g store. The connections are no glass cells to drug store. The connections the battery cells are each about two volts and 200

ampere hours.

We call this the Permanent because the connections are permanently made. We call this the Permanent because the connections are permanently made, and do not corrode or get out of order, and there are no glass cells to break, consequently it should last for years and need no repairs. Again, there is no local action when not in use, and the battery does not run down, but is always ready to furnish a strong and constant current. This battery is perfectly clean and harmless, and can be safely used in the finest parlor. There is no free acid, no fumes nor offensive odor of any kind. The instructions on each battery are short and very plain; persons without any experience whatever can set the battery up and put in operation. Each battery goes out complete in itself with the charge complete all packed inside, with the wires on all ready to attach to motor, or for any other use. any other use.

The instructions tell you what to use to reclarge the battery and how to do

The instructions tell you what to use to reclarge the battery and how to do it, and you can use the battery as many years as you desire.

The chemicals to recharge the battery cost about five cents, and can be purchased at any drug store. Zine plates cost about ten cents. Our Permanent Battery is perfectly practical, is the cheapest battery for all purposes. The that there are needed. The construction is more simple than any other alta requires almost no care or attention, and costs less to run it than any other. The has the highest voltage that can be produced by a battery, and as much current as the highest priced battery you can buy, and yet our low price brings it within the reach of every person needing a battery for any purpose.

PRICE.

The Permanent Battery retails for from \$3.00 to \$3.50 per cell. We furnish them to agents wholesale at \$1.75 per cell. We furnish a single one to an agent

at wholesale price.

The Permanent is the only battery we can recommend for running our motors; in fact they were designed especially for that purpose. Two cells will run our No. 20 motor nicely, 3 to 5 cells run our No. 21 motor, 5 to 7 cells run our No. 22, and 10 or more cells will run our No. 23 motor. In running motors these batteries usually last quite a long time. However, the length of time depends on the amount of lead put on the motor, how steadily it is run, and somewhat on the number of cells of battery used. In using our motors, if an any time you increase the work you can always increase the battery power to any amount desired. Our Electric Appliances are all intended for the use of families and persons without a knowledge of electrical science, and are all perfectly harmless and easily operated by any person of the most ordinary ability.

Every person who sees or uses one of our Permanent Batteries will appreciate their simplicity, safety, neatness, and convenience, and where we have a

ciate their simplicity, safety, neatness, and convenience, and where we have a chance to show our Permanent in competition to the other hatteries on the market, ours will be sold every time. People usually know a good thing when they see it, and are quick to buy a superior article when they can get it at a low price. If you have any use for batteries for any purpose whatever, send your order for a sample, and we will certainly receive your entire trade in future and

know you as a permanent agent.

Address all orders to

W. P. HARRISON & CO.,

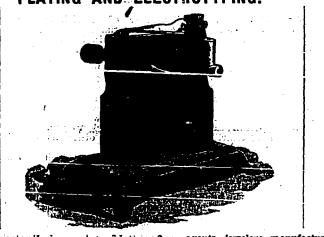
Columbus, Ohio.

CIRCULAR No. 3.

THE PRACTICAL DYNAMO

OR GENERATOR OF ELECTRICITY, FOR ELECTRO-PLATING AND ELECTROTYPING.

ELECTI:0-PLATING, COP. SILVER NICKEL, MET/LS. AND OTHER 능 INCLUDING BOLD, ALL KINDS



PLATES

£

KINDS OF

METAL GOODS.

We are constantly in receipt of letters from agents, Jewelers, manufacturers, unking us whether we think it would pax them to go into the electro-plating

Answering all these inquiries, we would say, when you are properly fitted out for electro-plating, the work is very profitable.

Plated ware is now used by almost every family. The cost of materials to do plating are very small and there seems to be no limit to the amount of goods to be plated in almost every locality, and plating can be easily done at a good profit by any one.

Any present who will not a transfer to the same and the same and

Any person who will make the small investment necessary to buy one of our Practical Dynamos can plate watches, jewelry, tableware, musical instruments, revolvers, furniture, hardware, bicycles, harness trimmings, carriage trimmings, stove trimmings and all kinds of metal goods, the same as is done in the large factories. No trouble to make \$10.00 to \$20.00 per day with our smallest dynamo, and proportionately more with our larger ones.

The many agents and prepared accounts who undertake to run a small shop or so from

portionately more with our larger ones.

True, many agents and persons who undertake to run a small shop or go from place to place doing electro-plating in a small way have falled to succeed. The fact of their not succeeding does not argue that there is any scarcity of plating to be done, nor that there is not a large profit in the work. On the contrary any person who will make the proper beginning can get plenty of plating to do and make money in almost any city or village in the land. The treatle has been. make money in almost any city or vitage in the maid. The treamle has been, persons who undertake to do electro-plating in a small way have tried to furnish the electricity by using small, cheap batteries of various kinds that were not adapted to that kind of work, for instance: Dry Batteries, Gravity Batteries, the LaClanche and many other batteries that produce only a very light and irregular current, or run down in a short time. This class of batteries always prove to be a perpetual source of annoyance. To plate with a battery, you should have a convertal battery, adapted to the work powerful battery, adapted to the work.

BY USING OUR "PRACTICAL" DYNAMO OR ELECTRIC MACHINE FOR GENERATING ELECTRICITY FOR DOING ELECTRO-PLATING

The expense, annoyance and care of these cheap batteries is entirely avoided. These dynamos are neat and well built. Each machine is put together, connected, run and adjusted in our works under the personal supervision of an expert electrician, and every machine goes out ready to be used as soon as unpacked, and can be operated successfully by any one without previous knowledge of electricity. The directions which are very short and plain, go with each machThe "Practical" is composed of fewer parts than any other plating machine, all parts are accessible no danger of a reversal of current, no possible danger of being shocked or injured by the current. The machine embodies the latest improvements in electrical science, is strong and durable, and should last a lifetime; nothing to get out of order, no expense for repairs, never fails to produce a good strong current, and so arranged that the current can be regulated so as to plate anything, from a single small article to a large tank full of work at one

plate anything, from a single small article to a large tank full of work at one time.

Electro-plating, with so simple a source of electricity, adds very little to the cost of an article, nothing but the best materials and workmanship are employed in the manufacture of these machines. The spindles are of the best steel. Bearings are of bronze and self-olling These machines have been improved and brought to a degree of perfection which makes attem unequalled for simplicity, workmanship and general excellence symmetric to a sewing machine table, or we can furnish an attachment for running them by the use of a crank.

These Bynamos are not only adapted to the use of Agents who go from place to place to do electro-plating, but are used by Jewelers, Doctors, Dentists, Manufacturers and small shops of various kinds who have more or less plating to do, and are especially adapted to the work of electrotyping. By the use of this machine, printing establishments, engravers and others needing electrotyping can do their own work at a very lov cost.

Our Practical Dynamo is a powerful generator of electricity and always ready to furnish a strong and steady current.

By having every facility for manufacturing these machines cheaply, and rapidly, and by selling direct to agents at manufacturers' prices, we are able to put these goods in the hands of the agent at such remarkable low prices that our agents are succeeding beyond our most sanguine expectations, and are making

agents are succeeding beyond our most sanguine expectations, and are making money rapidly, both selling these Dynamos and doing plating.

A nice feature in plating with a Dynamo is that the current is always strong

and regular.—You can plate all the articles you can get in the tank at one time, and on most articles you can get a plate that gives the best of satisfaction in from ten to twenty minutes. Some articles that need three or four plates, and those very heavy, to stand hard and rough use, would require from thirty to forty-five minutes. The plate commences to deposit instantly when you put the articles in the tank, and continues to go on steadily as long as you allow it to remain.

In the large establishments the shop girls and boys do the plating. We always hire cheap help to do our plating. In electro-plating, the plating solutions do not wear out, and as the Dynamo needs no repairs there is nothing to wear on not wear out, and as the Dynamo needs no repairs there is nothing to wear out except the anode, and you do not need to buy anodes from us, as you can use any piece of gold, silver or nickel that you know to be good, such as an old watch case, an old spoon or piece of jewelry, without regard to shape, or you can use coin. One person can plate goods worth anywhere from \$10 to \$50 per day with a Dynamo and as many persons can work at the same time as desired, besides, you can plate gold, silver, nickel, copper, etc., at the same time.

Dynamos have taken the place of batteries in all large establishments, and the

only reason batteries are used by agents, individuals and smull shops is that the high price required to purchase a good dynamo in the past, has placed them beyond the reach of the ordinary plater. At the low price which we sell our improved machines they are within the reach of every one wishing to do plating, and cheaper than batteries, to say nothing of the convenience and pleasure of using them. Being clean, noiseless, no danger from acids, no recharging, no breaking, no repairs, require no room to speak of, and always ready to furnish a strong current the instant you need it, or for any length of time desired.

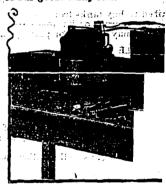
With each dynamo WE FURNISH all printed matter for agents, including price list for doing plating, printed instructions for plating, recipes for making gold, silver,

nickel and copper plating solutions.

The customer is not required to buy these solutions from us, but can buy where they can do best, or make them as they select. However, we do all kinds where they can do best, or make them as they select. However, we do all kinds of fine plating, and make our own plating solutions and always keep a large supply on hand, and can always furnish any kind and amount desired. Our plating solutions are good, made of the best materials, and are all tested before being shipped, to be certain they are correct. These plating solutions do not wear out. They are considered a part of the investment, and always worth the money. We use the same solutions and do plating in them every day for any number of years desired. The solutions are fed by the anode. You do not need to buy anodes from us as you can use any old piece of gold, silver or nickel as the case may be for an anode. We usually. plating will run anywhere from tw

plating will run anywhere from tw After you have the dynamo and plathe price received for plating is nearly A person who can't make money hone to succeed in any husiness. In put the articles to be plated in the receive a thick heavy plate in a very. The work of plating is quite sim person who can read can do platin experience. By ordering a small a you can commence plating as soon solution. Any person who will get o solution. Any person, who will get o solicit sales, and an agent who will sell one or more each day is certain and is ngu successful agent. Evaverage, you would make a soon to be sold to the best people. We w lady or gentleman who will make guarantee success. ADVICE CONTRACTOR OF THE PROPERTY OF THE PROPE

If you intend to sell dynamos, few hours. Plate some nice samples you then show work you have seen confidence, and if you will show the and deal honesly with your custome all of our goods easily sold.



The above cut represents the work going on.

Our No. 1 Practical Dynamo is a chine, a fac simile of the large one ginners, jewelers, repair shops, ar small way, weight about five poun solutions. Some agents use this-

ones.
Our No. 2 Practical Dynamo w to the use of agents who wish to also for the use of doctors, dentis small shops of all kinds. It runs fuest of plating, and is our best s Our No. 3 Practical Dynamo w

can be used to plate even a sin dynamo, while it is a more power minufacturers and ordinary platin

hundred gallons of solution.

Our No. 4 Practical Dynamo

powerful machine. Will run a la

to 500 or 600 gallons of solution.

business. Any one of these mac

other metal, or plate all kinds at

er parts than any other plating machine, reversal of current, no possible danger of il The machine embodies the latest im-rong and durable, and should last a lifexpense fortrepairs, never fails to produce that the current can be regulated so as to icleito a large fants full of work at one

tree of electricity, adds very little to the nate als and workmanship are employed the pindles are of the best steel. Bear-thechines have been improved and the fifther unequalled for simplicity, to a sewing machine table, or we seem by the use of a crank.

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The property of the price tank at one time, that gives the best of satisfaction in from the director four plates, and those very drequire from thirty to forty-five ministantly when you put the articles in the ong as you allow it to remain.

Drigits and boys do the plating We

opogiris and boys do the plating. We min electro-plating, the plating solutions eds no repairs there is nothing to wear need to buy anodes from us, as you can at you know to be good; such as an old elry, without regard to shape, or you can orth anywhere from \$10 to \$50 per day n work at the same time as desired, be-

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mamo in the past, has placed them beAtthe low price which we sell our imach of every one wishing to do plating, ng of the convenience and pleasure of danger from acids, no recharging, no speak of, and always ready to furnish or for any leugth of time desired.

inted matter for agents, including price r plating, recipes for making gold, silver,

these solutions from us, but can buy they select. However, we do all kinds solutions and always keep a large supply ind and amount desired. Our plating terials, and are all tested before being These plating solutions do not wear out. tment, and always worth the money.

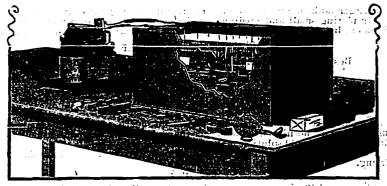
ig in them every day for any number of
the anode. You do not need to buy
ece of gold, silver or nickel as the case may be for an anode. We usually estimate that the cost of anodes in ordinary plating will run anywhere from two to five cents on a dollar's worth of plating. After you have the dynamo and plating solutions, the outlay is a mere trifle, and the price received for plating is nearly all profit.

A person who can't make money plating with one of these machines could not hope to succeed in any business. The dynamo does the work every time. If you put the articles to be plated in the tank and turn on the current, it can't help but receive a thick heavy plate in a very few minutes.

The work of plating is quite simple, our instructions are very plain, and any person who can read can do plating with our Dynamo without having previous experience. By ordering a small amount of plating solutions with the dynamo you can commence plating as soon as it is received, without wifting to make the solution. Any person who will get one of our Dynamos and operate in will certainly receive orders for others when people see its work, even if they do not go out to solicit sales, and an agent who will go out and make an affect of the solution. sell one or more each day is certainly not capable of representing a good article and being a successful agent. Even if you sell two dynamos per week on an average, you would make \$25.00 to \$30.00 per week. This is an article that can be sold to the best people. We want a good agent in each locality, and to any lady or gentleman who will make an effort to represent these goods we can guarantee success.

ADVICE TO AGENTS.

If you intend to sell dynamos, our advice to each agent is is to operate one a few hours. Plate some nice samples and make yourself familiar with the machine, you then show work you have seen done with your own eyes and can go out with confidence, and if you will show the muchine on its merits, tell the truth about it, and deal honestly with your customer, you can build up a fine trade, and will find all of our goods easily sold.



The above cut represents the Dynamo and Tank connected, showing the work going on. SIZES.

Our No. 1 Practical Dynamo is a small machine (not a toy), but a practical machine, a fac simile of the large ones, and is adapted to the use of amateurs or beginners, jewelers, repair shops, and persons who wish to do electro-plating in a small way, weight about five pounds. It will run one or two gallons of plating solutions. Some agents use this size to show in soliciting for the sale of larger

Our No. 2 Practical Dynamo weighs about twelve pounds, is especially adapted to the use of agents who wish to do electro-plating and go from place to place; also for the use of doctors, dentists, photographers, jewelers, electrotypers and small shops of all kinds. It runs from twenty to thirty gallons of solution, does the

firest of plating, and is our best seller.

Our No. 3 Practical Dynamo weighs about forty pounds, is so arranged that it can be used to plate even a single small article equally as well as a smaller dynamo, while it is a more powerful machine and well adapted to the use of light minufacturers and ordinary plating shops. It will run from seventy-five to one hundred gallons of solution.

Our No. 4 Practical Dynamo weighs over one hundred pounds, is a large, powerful machine. Will run a large shop; will run from any small amount up to 500 or 600 gallons of solution. A very cheap machine for a regular plating business. Any one of these machines plate gold, Elver, nickel, copper, or any other metal, or plate all kinds at one time, and plate all kinds of metal goods. copper, or any other metal, or plate all kinds at one time, and plate all kinds of metal goods.

These dynamos can be used for generating electricity for all kinds of electrical experiments, and various other purposes, but are not adapted to electric lighting, the current used for electric lighting is high voltage, and would injure the work in electro-plating. For electric lighting the construction of the dynamo must be different. For Electric Lighting see Circular No. 2.

Large Electro-plating Dynamos made to order. Prices on application.

Special Manufacturers' Prices of Our "Practical" Dynamos to Agents.

No. 1, No. 2,	Pragilical	Dynamo,	cost	to agent,	\$6 12	00	Retail,	\$10 25	00	to	\$ 12 30	00
No. 3.	11	16	44	16	18		**	50	00	to	75	00
No. 3,		46	**		75	00	66	150	00	to	200	00

TANKS.

For the accommodation of our customers we manufacture insulated tanks of various sizes. These tanks go out with the rods and connections all made. Hanging wires and everything complete, ready to commence work.

"Insulated Tanks" with Rods, Wires and Connections Complete, Ready for Use

Tank No. 8,	to ho	ld 2	Gal.	Solution,	wholesal	le to agen	t, complete	, \$1.75
Tank No. 2,	**	5	"	"	**	H.T		2 75
Tank No. 10,	"	10	и.	1 44	££.			3 50
Tank No. 11.	**	20	**	::	• ••	:: -	- **	5 50

Larger tanks to order. You are not required to buy tanks from us. In plating small and medium articles any dish, crock or jar made of glass, china or glazed earthenware of a convenient size may be used for plating tank.

PLATING SOLUTIONS — WHOLESALE TO AGENTS.

Best	Nickel Solution,	per	quart,	\$1 00	Per g	allon, Ş	8 50
11	Copper "	- 11	_ 11	1.00		,	3 50
14 .	Silver	16		2 50	"	· cc	9 00
- =	Guit	- 66	"	5:00		"	<u>18</u> (10)
	Brass "	. 46	**	1 00	15	**	3 50
*	Bronze "	и.	44 .	1 00	41	11	3,50

We put these solutions up in half pints, pints, quarts and gallons. Many of our customers piace nothing in gold larger than a watch of chain, and usually from a pint to a quart of gold solution makes a good supply.

Our copper solution is the finest known for electrotyping, as well as other copper

plating.

SAMPLE.

If you send 10c, in postage we will send by mail a piece of tableware as sample, plated with one of our Dynamos.

We believe any person who will read this circular carefully will know what is needed and can make out an order intelligently.

REMEMBER with the first dynamo shipped to an agent we send all printed matter for agents, including instructions for preparing and plating all kinds of articles, recipes for making plating solutions, etc.

WE GUARANTEE everything we ship, and can always ship promptly on receipt of order. Here is an opportunity to make money. Don't allow the fatal habit of procrastination to overcome your better judgment and wait until some wideawake person secures the very territory you wish, and then blame yourself when you see that person doing a profitable business. Send us an order and make the beginning at once.

SEND MONEY by Registered Letter, P. 0. Order, New York Draft or Express Money Order at our risk. Send cash with order if goods are to go by freight. We can send by Express, C. O. D. if one-third the price is received with order. Be sure to write name, post office, county and State in every letter.

Address all orders to

W. P. HARRISON & CO.,

Cor. Hickory and Lazelle Sts.,

COLUMBUS, OHIO.

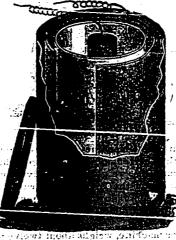
The Dynamo does not plate Russian white metal.

- 1

FIBER CELL BATTERY.

The most constant and powerful primary Battery made. Light clean, neat, and durable.

Filmmediye Hess



Practical for all purposes for which primary Batteries are used.

This cut shows the inside of the Battery.

Instead of a glass, we use a fiber cell that is perfectly insulated and has close fitting cover. These cells are light, and can be shipped to all parts of the world without danger of breaking.

Each battery goes out complete in itself with charge complete, all packed inside, wires connected, all ready to attach to motor or for any other use.

Chemicals to recharge Battery cost about five cents; can be purchased at any village drug store. Zinc-plate costs about ten cents. Instructions with each Battery tell you what to use to recharge the Battery and how to do it. You can use the Battery as many years as you desire.

Each cell is about eight inches high and about five inches in diameter.

Each cell furnishes about two Volts and ten Amperes.

Any number of these cells can be connected together.

We furnish these Batteries to agents at \$1.75 each.

These Batteries can be used for running Motors, Phonographs, Stot-machines. Induction Coils, charging Electro Magnets, Storage Batteries, low voltage Electric Lamps, and for furnishing a current for experimental purposes of various kinds.

Any person who sees or uses one of these Batteries will appreciate their simplicity, safety, neatness, and convenience. People usually know a good thing when they see it, and are quick to buy a superior article when they can get it at a low price; and for this reason we have a large trade on these Batteries.

. If you have any use for Batteries, give them a trial.

Address all orders to

W. P. HARRISON & CO., COLUMBUS, OHIO.

.YSE SMALL MOTORS

TO BE RUN WITH BATTERIES OR OTHER LOW CURRENTS.

Used for running Fans, Sowing Machines, Dentists' and Iswelsra' Lathes. Show Window Advertisements. Toys, and various kinds of Light Machinery.



Also used for furnishing a Current of Electricity for Experimental Purposes, and by teachers in explaining the uses of electricity to pupils.

We manufacture these machines in three different sizes.

No. 7 runs with a current of about six to eight Volts and three to five Amperes; is a small machine, weighing about five pounds—not a toy, but a practical motor, a fac-small of the larger ones, furnishing a small amount of power. Runs small Fans, Show Window Advertisements, and all kinds of boats, etc., and is valuable for experiments. Runs nicely with from three to five cell battery.

No. 8 is a larger machine, weighs about twelve pounds, has about double the power of the No. 7, runs with a current of about 12 to 14 Volts and 6 to 8 Am-

peres. Runs nicely with from five to eight cell battery.

No. 9 is a strong, heavy machine, with the proper current, is about onecighth of a horse power, weighs about thirty-six pounds, runs with a current of about twenty-five to thirty Volts and about ten to twelve Amperes. Runs nicely with from twelve to fifteen, or more, cell battery.

These Motors can be run with any kind of batteries desired. For persons who do not have other batteries, we would recommend our Fiber Cell Batteries

shown on opposite page.

These Motors are great sellers, and an agent who will take either of the above Motors from place to place and show it in operation, should receive a number of orders each day, and the agent ought to make anywhere from \$3.00 to \$20.00 each day.

These Motors go out all complete, ready to run. Instructions with each machine so plain that any person without experience can run them. They can be reversed and run either way.

The same machine can be used as a dyname for furnishing a current of electricity for charging Storage Batteries, driving Induction Coils, charging Electro Magnets, decomposing water, running small Motors, and various other experiments where a current of electricity is needed.

To use them for a dynamo, you only need to connect them, with either flat or round belt, to any source of power or to any foot-power machinery. They can be run by a sewing machine treadle, or we can furnish a crank attachment for running dynamo for \$1.50

Motor No. 7, small size, costs agent \$5.00; should retail for from \$8.00 to \$10.00. Motor No. 8 costs agent \$10.00; should retail for from \$18.00 to \$20.00.

Motor No. 9 costs agent \$18.00; should retail for from \$25 00 to \$35.00.

Always order by number.

Fans for No. 7 cost agent 75 cents. Fans for No. 8 cost agent \$1.00. Fans for No. 9 cost agent \$1.25.

These prices are exceedingly low. The machines are well built, and our profit on a single machine is almost nothing.

CIRCULAR NO. 10.

ELECTRIC TELEPHONES

Equal in Every Respect and in Many Ways Superior to the Bell Telephones.

We furnish these Telephones at Prices within the reach of all

These are not mechanical Telephones, neither are they toys. They are genuine Electric Telephones, perfect in every respect, well and honestly made and finely finished. They are adapted to the use of persons of all

classes, and in all parts of the world.

True, in the past the Ele tric Telephone has been controlled by a monopoly, could not be bought nor owned by individuals. They were used only by business houses and wealthy persons in the cities who could afford to rent them at extravagant prices. The fundamental patents have expired, and we are now able to come on the market with improved instruments, which, instead of

These Telephones are designed for the use of the masses, to be used in every lower, shop, factory, mill, hotel, and also in every home. The time has come when Telephones will not only be used in the cities but in all villages in the country, even in the frontier, and in every country.

A Telephone is the greatest convenience the world has ever known. They last a lifetime. The cost of maintaining is simply to recharge the battery once or twice a year, which requires from five to ten cents' worth of Sal-Ammoniac, which can be bought at any village store.

We are not beginners in the manufacture of Electrical Appliances, nor without experience; neither are we handling new and untried articles. We have had many years of practical experience, and profess to understand our business. We never undertake to place an article on the market until after it has stood the most severe and practical tests, and demonstrated beyond all doubt that it is a perfect success in every sense of the word.



The merchant should connect his store, warehouse and residence

The merchant anomal connect his store, was changed by Telephone.

Every manufacturer, miller, merchant or business firm should connect all different departments of their business with main office.

Families should be connected to their neighbors, friends and

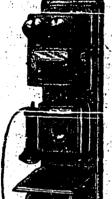
Physicians should be connected to livery stable, office, drug store residence.

Hotels should have all rooms connected to main office as well as

Motels should have all rooms connected to main office as well as being connected to livery stable, stores, groceries, etc. Coal mines should be connected with superintendents and offices. Farmers need Telephones at much, or more, than any other person; they should by Telephone system connect their houses and barns, also be connected with their friends and neighbors. In fact almost every one needs a Telephone.

Within a few years telephones will be placed in every Within a few years telephones will be placed in every house. You can then, without leaving your home; order goods from stores and grocery, talk with relatives, friends and neighbors. In case-of sickness you can call the doctor. In case of fire call your neighbors or fire department. Burglars, thieves and tramps would stand no chance of escape. Words cannot describe the convenience of a Telephone, and no family who has ever used one would be without it for many times its cost, especially when an instrument that will last a life time can be ourchased outricht for a few dollars. Remember, these purchased outright for a few dollars. Remember, these instruments are first-class in every respect, adapted to talking any distance; can be used to talk low or loud.

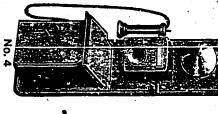




No. 2



N-. 3



call bells, transmitter, received, back board, etc., requires no battery, is a perfect instrument and a favorite plete and ready for use when shipped, including marneto seller to agents. It is adapted to being used in residences, effices, factories, and for all lines inside of juildperfectly or money refunded. fast or slow, with perfect clearness, tested before being shipped until is ngs, or outside up to ten miles distance. Set No. 1 is our regular Telephone and is out best ther to agents. It is adapted to being used in resiguaranteed to It is all com-

perfect clearness, each instrument .

work

The second secon

tance that Telephones are used. This instrument goes out all complete, including magneto call bells, transmitter, receiver, feet instrument, and the one usually used for ten miles distance or more, is good on chort lines of for any diswith many of our customers. It is our best seller.
Set No. 2 is our long distance Telephone. It is cord, back-board and battery, every-It is a per-

thing ready for use.

Set No. 3 is used as a branch in conjunction with No. 1 or No. 2 can be placed in main office of a factory, hotel, or other place of business, and by the use of a switch (No. 3), any number of No. 3 branch instruments can be connected to main office. It No. 3 branch instrument goes out complete, ready costs less than to place the No. 1 or No. 2 in the branch lepartments, and answers the purpose as well, Nothing to get out of order.

tories, mills, hotels, etc., for inside short lines, usually used instead of speaking tubes at d electric call bells, and for all short lines from a few feet up to a half mile. It can be used for long of distance, but we usually recommend our No. 1 when the distance is more than a half mile. This No. 4 set goes out complete, including electro-magnetic call bell, transmitter, receiver, receiver cord, back-board and battery. It is a fine instrument, Set No. 4.1s designed for the use of offices, stores, fac

plete, is shown in illustration, ready for use. It costs less than to place the larger instrument in the branch department and answers the purpose perfectly.

These instruments are all put together complete, ready for use bistore shipping. Each in ittument is tested in our works to be certain it does the work perfectly. With each instrument we send plain printed instructions showing how to put up the Telephone and the line from These instruments are simple, any person can understand main office. If to be used in this way agents would order Telephone No. 4 for main office, also switch (No. 8), and one branch Telephone Nc. 5 for each department to be connected to main office. This No. 5 gues out complete, as shown in illustration, ready for use. It costs less casily put up and a good seller.

Set No. 5 is used as a branch: a conjunction with No.

4, for instince, the No. 4 can be placed in main office of a business, and by the use of switch (No. 8), any number of these No. 5 branch instruments can be connected to

No. 6

them, and by sending the Telephone complete, ready for use, requiring no adusting, no electrician is necessary to put them up. Persons with no knowledge of electrical goods can put them up perfectly after reading our instructions. Farmers and people in the frontier by these Telephones and put up the instrument and the wire with no difficulty whatever. one place to another. NO. 8

We need no better evidence that our Telephones give the best of satisfaction than the fact that the trade with our regular agents at the present time requires nearly all the instruments we can possibly make. Although with our present facilities we are able to turn them out by the flousands.

Notwitt standing this great demand we are steadily increasing our lackliftes for manufacturing these goods and are always pleased to get new agents in unoccupied terribory, and no person who, wishes to handle a good seller and a useful article and the standard to get new agents in the satisfaction of the satisfa

to allow this opportunity to

AGENTS

Jan. 1

have ever handled. relephones are established; they have come to stay. ₩e have our own Telephones, of our own manufacture, They out-sell anything we

world, and every nation, and at a price within the reach of all. We want live agents in every county and in all parts of the United States, who will represent and show these Telephones, and sell them on their merits; to such we guarantee designed by our own inveltors.
We are prepared to fulnish superior Telephones to people in all parts of the abundant success.

PRICES.

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20010011	Switch	Branen	reference	E THE	ת היים	=	Telephone
	=	: :	= :	Ξ.	=	=	complete
	=	:	: :	= :	=	=	costs
	=	:	: :	: :	=	=	ngent
1.60.	1 27	3.50.	9.00.	0.00.	10.00	3	9 12.00.
		=	: :	: :	=	=	Retails
		=	: :	: :	=	=	from
		5.00 to	15.00 to	10.00 to			\$ 20.00 to
		7.00	19.00				825.00

Insulated copper office wire, No. 18, for inside wiring, measures about 150 feet to the pound, costs agents in spools of eight pounds 25 cents per pound, less

than one spool 30 cents per pound.

Galvanized iron wire No. 12 for outside wiring, measures 32 feet to the pound, or about 82 pounds to the half mile, in half mile coils costs agents 3 cents

per pound, less than half mile coils costs agent 4 cents per pound.

Porcelain insulators to be used where outside wire is fastened to buildings. iences, trees, etc., costs agent one cent each. These insulators are nailed

to buildings, fences, trees, etc., and the wires

Can be put up by any person without any experience

wrapped around them.

save cost of transportation. We make no effort to sell wire, as many agents can buy it near home However,

promptly on receip of order. Most agents sell the Telephones at retail price and put up the wire, charging we always keep a full stock and can ship

them up a reasonable price for the wire and work of putting it up.

Some agents sell the Telephone and wire and leave the customer to put

An agent who is a good salesman can make more money by spending his time selling instruments and hire other persons at low wages to put up the Telephones and wires. Any person who can represent goods of any kind can sell Telephones in any locality, and any season of the year. An agent should sell a number of instruments each day and there is no limit to the demand for them, We think where convenient, it is better for the agent to put the wire up and operate the Telephone, as you see by our prices the wire costs but a trifle and can be put up very quickly by any person.

and a good live agent can make anywhere from \$5 to \$50 per day.

These Telephones can be sold by any person, young or old, weak or strong; there is no trade to learn, and we do not care whether you ever had an hour's experience or not as an agent or salesman. When you exhibit a Telephone, especially if you show it in operation, it excites the curlosity of every person, and every member of the family will be interested. They never tire of talking over it and asking questions about it working. The agent selling our Telephones will not be met with sneers and buffs, as is often the case with the ordinary agent, on the contraly, you will be treated with courtesy and respect, and always be cordially entertained as long as you can be tempted to remain. There is something fascinating about this business. A Telephone in operation where they have not been in use before, attracts as much attention as though it were a thing having life, and agents who sell our Telephones have not only a very profitable business, but one that is a source of pleasure at all times.

Every one with common sense knows a good thing when they see it with their own eyes, and peopld are quick to take advantage of a bargain, especially so when you offer to sell them a machine that will last a life-time, and always be ready for use night or day; one, the use of which will pay for itself in a few weeks and leave its use and convenience the balance of a life-time for profit.

Our agents say, if they put a telephone up to show in operation, they never fail to make sales, and when one Telephone is sold it lays a foundation for many other sales that are sure to follow. After a family uses a Telephone a few days

W. . HARRISON & CO.

the only wonder with them is how they ever did live and get along without it, and when their neighbors see and use the telephone and realize the convenience and satisfaction it affords them, they are bound to have one, and in this way the desire to own a Telephone becomes contagious, and the agent is certain of a large number of orders, as each neighbor is sure to purchase one.

large number of orders, as each neighbor is sure to purchase one.

Now, it you are an agent you can't write us and secure the agency too soon. If you are a teacher or a student you can certainly make enough money handling our Telephones during odd days and vacations to board and clothe yourself during the entire year. If you are a clergyman, lawyer, or have any other profession and have any spare time, you would certainly appreciate an opportunity to sell some of our Telephones and add a handsome sum to your present income while introducing a valuable and useful article that will be highly appreciated by all your customers. Even if you are regularly employed as a clerk or have a regular business, can you not sell a few Telephones to your friends and acquaintances, realize a good profit during the year besides what you make in your regular business.

If you are in a locality where we have no agent are an use one of these Telephones we will send you a single one at wholesale price in order to get them introduce; and even if you never go out to solicit your friends and neighbors will see and learn of the machine and the work it does and you will receive orders for others and can realize a good profit on them, and when you know how easily they are sold, we believe you will become a regular agent.

In selling these Telephones, there is no misrepresenting or deceiving your

they are sold, we believe you will become a regular agent.

In selling these Telephones there is no misrepresenting or deceiving your customer, they show for themselves and sell on their merits. Again, there is no dirty work to do, you can wear your good clothes and go to the best class of people. Where we have good people to show our goods and represent them honestly our trade grows rapidly, and the more sold in the same locality the better our business and easier they are sold. All customers are living advertisements, and will advise their friends to buy Telephones. Now you have a chance to buy these Telephones of first hands, at manufacturers' lowest wholesale prices. Our Telephones are good, they do the work. They are warranted, the demand Our Telephones are good, they do the work. They are warranted; the demand for them is unlimited. They sell to the best people in every locality; the business of showing and selling them is not only very pleasant and perfectly honorable but is very profitable, and if you need employment or wish to make money and do not make a beginning and undertake to seil these Telephones we certainly know that you are not willing to make an effort to do business.

tainly know that you are not willing to make an effort to do business.

If you need a Telephone for your own use and we have no agent at your place, now is your chance to get one at wholesale price, and when you have used it you can secure the agency and sell others to your friends and acquaintances.

It requires a little money to make the beginning, any person can raise fifteen or twenty dollars. Even if you should borrow for a few days until you have time to make and return it. After you have made one or two sales at a profit, you have money of your own to carry on the business. If you send say one-third of the amount of your purchase with the order, we will send the goods C. O. D. to either yourself or your customer, and if we collect your profit from your customer we forward the money to you by the next mall.

If you are working hard on the farm or in a store or shop for small wages.

If you are working hard on the farm or in a store or shop for small wages,

why not make a start with our goods and put yourself on the highway to wealth. Everything depends on a beginning; you should decide at once.

Now, if you have been unsuccessful, are out of employment, are not satisfied with your present income, or if you wish to make money, send an order by return mail, even if you never done any business in your life you can't lose money, on can sell one Telephone certain, and by making the vonture you have every-

thing to gain and nothing to lose.

Send money by Registered Letter, P. O. Order, New York Draft, or Express Money Order at our risk. Send cash with order if goods are to go by freight. We can send by express C. O. D. It one-third the price is received with order. Be sure to

write name, postoffice, county, and state in every letter.

Address all orders to

W. P. HARRISON & CO.,

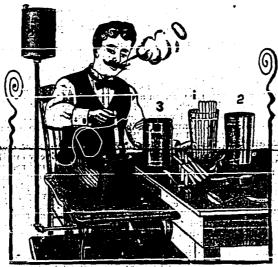
Hickory and Lazelle Sts.

COLUMBUS, OHIO.

Agent can tear off this sheet and avoid showing wholesale price to customer.

CIRCULAR No. 6.

THE OLD RELIABLE PLATER.



This illustration shows the work being done on a gasoline burner. The Plater is so arranged that it will melt the metal in a few misutes over an ordinary wood or coal cook stove, or a gasoline or oil burner.

A RARE CHANCE FOR AGENTS—EITHER LADIES OR GENTLEMEN!

Re-plating Knives, Forks, Spoons, and various kinds of metal goods. No battery. No electrician. No plating solutions. No thin plates to rub off. No polishing or grinding old rusty and worn goods. No polishing or finishing to be done after plated. The article comes out of the Plater with a fine finish, equal to burnished silver. Goods plated by this process are made equal to the best new goods in appearance, and will last from five to ten years.

The knives, forks, etc., are dipped in melted metal and the plate put on; will outlast any electro-plate put on by Rogers Brothers or any other good manufacturers. We use Russian White Metal, which can only be distinguished from silver by experts, or by actual tests. This metal is better adapted to this class of goods than silver, because it does not tarnish, while it is well known that all silvers will travie!

Our Russian White Metal will not scale or peel off, always adheres perfectly to knives, forks, and spoons, and can be rubbed bright at any time.

This metal adheres to iron or steel goods just as well as to copper, brass, Ger-

man silver, and other metals.

Our OLD RELIABLE is so constructed that the metal can be quickly melted Our OLD RELIABLE is so constructed that the metal can be quickly melted on any ordinary cook stove, by burning either wood or coal, or on a gasoline burner or a common oil stove. The work of plating by this process is very simple, and any person, by reading our instructions (which are very plain), can commence doing good plating as soon as the Plater is received, and with a few hours practice the work can be done very rapidly.

Agents who have this outfit are making big money and can afford to do plating very cheap when necessary. For instance, after you have the Plater fitted out ready for a beginning and enough metal to fill the Plater sufficient to dip the goods, the metal used will cost from 3c. to 4c. to do \$1.00 worth of plating.

plating. Agents usually get from \$1.00 to \$1.50 per set for plating knives, forks, and tablespoons; 75c. to \$1.25 per set for teaspoons, and proportionate prices for

other articles.

THE COST OF METAL

To plate one set of knives, forks, spoons, etc., would be from 2c. to 4c., owing to kind and size, and the balance of the price received for the work is for the agents! time and profit. An agent should plate anywhere from twenty to forty sets of knives, forks, spoons, etc., per day. Even if the agent plates twenty sets per day, and does the work at half price, it would leave a profit of not less than \$10.00 to \$12.00 per day after puying for all materials. We have agents who are making at the rate of from \$2,000 to \$3,000 per year doing plating with the Old Pellable Plater.

Some agents ross this plating off for silver plate.

the flid Reliable Plater.

Some agents pass this plating off for silver plate, and others who use the flid Reliable to do their plating, put a small amount of silver (a dime, for instance), in the Plater and claim it to be part silver, but we say positively to all agents that the white metal plating we do contains no silver whatever, and the white metal we sell is the same exactly as is used in doing our white metal plating. The metal is mined in East India and is imported, and is the only metal we can recommend for the work. This is certainly the cheapest and most successful your to plate old their and work before a forks and sproans and any live we can recommend for the work. This is certainly the cheapest and most successful way to plate old rusty and worn knives, forks, and spoons, and any live agent who will invest the small amount of money necessary to buy the Old Reliable Plater and a few pounds of Russian White Metal and will undertake to solicit goods and do plating, can have a business of their own that, with even a reasonable effort, can be made very profitable the year round. Every family has more or less goods needing plating. All boarding houses, hotels, and restaurants have a large number of knives, forks, spoons, etc., that are worn and need plating by this process you can make them last longer than any new plated goods, and the cost of materials is so little that you can make money very fast and do the work so cheap that every person can afford to have their goods plated, and no lady would be willing to use rusty and worn knives, forks, and spoons when they see a sample of this plating and are made to realize how superior it is and how long it will last; and the fact that you do the work yourself and guarantee it is a great help to you in soliciting. n great help to you in soliciting. True, you cannot start this business and own the outfit without investing a

few dollars; but what legitimate business can be started on so small amount of capital that will show a proportionate amount of profit, and an unlimited field to work in, and a chance to do business at every house. In fact, just what the people want. It is certainly easy to sell what everybody wants to buy.

PROPERTY COST OF OUTFIT AND METAL TO AGENTS.

We furnish the plater so arranged that it can be used on an ordinary stove or gasoline or oil burner to melt the metal, and include with it all the vessels and a full supply of materials for the flux, the dip bath and the chill bath, in fact, everything needed and ready to commence work and do business when the Plater is received, except the metal for the plate. This outfit includes printed instructions and all printed matter for agents, and costs the agent \$10:00 complete. You hould have enough Russian White Metal to fill the Plater sufficient for dipping knives, forks, etc. This will require about four pounds. If you have a few pounds extra sent with the plater, you save something in express charges, and can do a large amount of plating, make money enough to pay for the Plater, your time and trouble, and have a nice sum as profit besides before buying more metal. Agents usually buy from five to ten pounds with the outfit. We furnish this metal to agents at 50 cents per pound. It is always best to remove the old silver plate before plating. With the outfit we also furnish material and instructions for removing the old plate, by laying the articles in this material a few minutes the old plate all comes off and the article is ready for plating. The silver taken off is part of agent's profit, and we are always pleased to buy it at market prices. Our agents are constantly sending silver to us in amounts of anywhere from \$5.00 to \$75.00 worth at one time. This saving of old silver alone brings the agent a nice sum of money during the year.

of old silver alone brings the agent a nice sum of money during the year.

We call this the Old Reliable because it is not a new and untried invention, but one that we have used for years with the best of satisfaction, and after plating many tons of goods and selling thousands of the Old Reliable Outfits, we are willing to guarantee them a great money maker and perfectly practical and a success in every sense of the word. The plate put on is very thick and will outlast all other plating on this class of goods. Cannot be made to peel or scale off, and will not tarnish. Again, old rusty knives, forks, spoons, etc., can be nicely

plated without grinding, polishing, or buffir expensive cutfit and is very quickly done. The plate is always of a sufficient thickn all put on at one opperation, by dipping the ar-cle plated shows a brilliant and fine finish; equi-out of the plater. No brightening, polishing, c

SELLING OUTCO Many of our agents do a nice business sell usually get \$25.00 to \$100.00 for the outfit a printed instructions with the Plater, and the ag

helping them to start).

The following plan adopted by some or our to them, and they sometimes made from \$100 t They get the Plater ready for business, plate a one or more solicitors in their immediate vicinicollect a large amount of goods to be plated done and gives the best of satisfaction, the custon a position to show persons who are out of bull ployment, that any person can make money plating, and any person wishing to start; this; but twenty-five to one hundred dollars for the outfit wenty-five to one hundred dollars for the outfit may seem unfair for our agents to ask so much us for \$10.00, but when you consider that you make as much money in a year with the small paid to you as the average merchant can mis \$3000 to \$5000, you see that you become a be the outfits from you will always thank you he which they succeed in making a fine salary.

which they succeed in making a fine salary.

can't you? Every public institution, hotely remany families can afford to purchase artiface unlimited. We want agents in all parts of the w do plating, or both. Why becout of employment such an opportunity open? Give this business make it a permanent occupation. Please undedelers; we never handle toys. This Plater is we have sold many very popular articles; we which our agents make more money than with.

MODUS OPERAN

The process of plating with the Reliable is are placed in jar No. 1 and allowed to rearmoves all grease and dirt. You then take or 2 and dip in Plater, remove it from Plater and and will show a finish equal to the best new air such as knives, forks, spoons, etc., we usually high plating the other. Where the plates from the will be no lap or thick place to show. The Rismooth and uniform. Small articles can be strong the convenience. way for convenience.

The time required to plate one article is While this process is simple and very easily work successfully without having the proper out We do all kinds of plating and will be pleas tion to any person who will call at our works.

OUR WHOLESALE PRICE TO AGENTS FL

Knives, per set (6), wood or composition handle
Forks per set (6), wood or composition minute
Knives, per set (6), metal handles
Forks, per set (6), metal handles
Table Spoons, per set (6)
Ten Spoons, per set (6). Dessert Spoons, per set (6).
Dessert Spoons, per set (b)
Butter Knives, each
Sugar Shells, each

from 2c. to 4c., owing to for the work is for the re from twenty to forty agent plates twenty sets a profit of not less than we have agents who year doing placing with

and others who use the of silver (a dime, for in-ut we soy positively to an silver whatever, and the agour white metal plating our write metal platid, and is the only metal
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that with even a reason-Fevery family has more is and reshaurants have wornland need plating; ny new plated goods, and ney very fast and do the rein goods plated, and no ks, and spoons when they ow superior it is and how urself and guarantee it is

outfit without investing a fit, and an unlimited field se. In fact, just what the y wants to buy.

AGENTS: AND HERZEL A

used on an ordinary stove ude with it all the vessels nth; and the chill bath; in and do business when the is cutfit includes printed osts the agent \$ 10:00 com-to fill the Plater sufficient to fill the Plater sufficient with four pounds. If you are something in express money enough to nay for im as profit besides before ten' pounds with the outpound. It is always best to the outfit we also furnish by laying the articles in f and the article is ready profit, and we are always onstantly sending silver to at one time. This saving ney during the year. ew and untried invention, satisfaction, and after platsatisfaction, and after plat-Old Reliable Outfits, we are perfectly practical and a is very thick and will outse made to peel or scale off, spoons, etc., can be nicely

plated without grinding, polishing, or buffing; requiring no machinery or expensive outfit and is very quickly done.

The plate is always of a sufficient thickness to last for many years, and is

all put on at one opperation, by dipping the artic e in melted metal. The article plated shows a brilliant and fine finish, equal to burnished silver when taken out of the plater. No brightening, polishing, or buffing to be done after plating.

SELLING OUTFITS.

Many of our agents do a nice business selling platers to other agents, and usually get \$25.00 to \$100.00 for the outfit and instructions. (They get our printed instructions with the Plater, and the agent making the sale spends a day

printed instructions with the Plater, and the agent making the sale spends a day inclining them to start).

The following plan adopted by some of our agents has proved very profitable to them, and they sometimes made from \$100 to \$300 or \$400 in a single month. They get the Plater ready for business, plate a few nice samples, then send out one or more solicitors in their immediate vicinity who can, in two or three days, collect a large amount of goods to be plated. The plating is quickly and nicely done and gives the best of satisfaction, the customer is piensed and our agent is in a position to show persons who are out of business, or needing profitable employment, that any person can make money with "The Old Reliable" doing plating, and any person wishing to start this business can well afford to pay from plating, and any person wishing to start this business can well afford to pay from twenty-five to one hundred dollars for the outhit and the instructions. At first it may seem unfair for our agents to ask so much for an outfit that he buys from us for \$10.00, but when you consider that your, customer can with this outfit make as much money in a year with the small investment of \$25.00 to \$100.00 paid to you as the average merchant can make with an investment of from \$3000 to \$5000, you see that you become a benefactor, and the agents who buy the outfits from you will always thank you for starting them in a business in which they succeed in making a fine salary. Other agents are doing this, why ean't you? Every public institution, hotel, restaurant, boarding house, and many families can afford to purchase a Plater for their own use. The field is unlimited. We want agents in all parts of the world to do either, sell Platers, or do plating, or both. Why be out of employment or complain of hard times with such an opportunity open? Give this business a trial, and we believe you will make it a permanent occupation. Please understand that we are not novelty dealers; we never handle toys. This Plater is a practical

MODUS OPERANDI.

MODUS OPERANDI.

The process of plating with the Reliable is short and simple. A few articles are placed in jar No. 1 and allowed to remain three or four minutes, this removes all grease and dirt. You then take one article at a time rinse it in No. 2 and dip in Plater, remove it from Plater and dip in No. 3 and the work is done and will show a finish equal to the best new silverware. In plating long articles, such as knives, forks, spoons, etc., we usually hold one end in the fingers while plating the other. Where the plates from the two ends come together there will be no lap or thick place to show. The Russian White Metal flows perfectly smooth and uniform. Small articles can be strung on a wire and handled in that way for convenience.

way for convenience.

The time required to pinte one article is usually about one minute.

While this process is simple and very easily understood, no person can do the work successfully without having the proper outfit and instructions.

We do all kinds of plating and will be pleased to show these Platers in operation to any person who will call at our works. Below we print

ALE PRICE TO AGENTS FOR WHITE METAL PLATING.

OUR WHOLESALE PRICE TO Addition 1011	Russian	White	Metal.
4.4 4 17		:	20.40
Knives, per set (6), wood or composition handles Forks, per set (6), wood or composition handles			.75
Unives per set (6), metal manufes			60
Forks, per set (6), metal handles Table Spoons, per set (6)			.75
Table Spoons, per set (0)			.40
Tea Spoons, per set (8)	• • • • • • •	• • • • •	.00
Dessert Spoons, per set (6) Butter Knives, each	• • • • • •		10
Butter Knives, each	• • • • • • •	••••	•

Agents and dealers who send goods to us to plate usually add from 50 to 100

per cent. to this list for their profit.

If you cannot afford to buy the Plater, or have any doubts about making money with it, solicit some orders for plating and send the goods to us, either by mail or express, and they will be plated in the finest style of the art at the above prices and will be promptly returned to you.

We hire either ladies or gentlemen at low wages to do this plating on the Old Reliable Plater and our wholesale price is principally profit to us, and we are

always glad to receive goods to be plated.

SAMFLE.

If you wish to see a sample of our work send ten cents in postage and we will send a piece of tableware plated with Russian White Metal in one of our Old Reliable Platers as a sample of the work it does.

We guarantee every Plater to plate equal to the sample we send out

RUSSIAN WHITE METAL

Is a distinct metal, perfectly refined when we ship it; it may be melted and remelted every day for years without being injured; it is not changed neither does it waste by being melted often.

WEIGHT.

The Old Reliable, fitted complete, ready for business, including all vessels and materials, except metal, weighs about ten pounds.

PRICES OF METALS AND OUTFITS.

We always keep the Russian White Metal in stock and can ship promptly

We always keep the Russian White Metal in stock and car ship promptly any amount ordered at 50c. per pound.

The outfit complete costs \$ 10.00; this includes everything ready to commence and do business except the metal. With the first outfit goes all printed matter for agents, including full printed instructions, etc., etc. The stove does not go with the Plater. We can furnish a fine gasoline stove for \$3.50.

Do you wish to make money? Are you willing to make an effort to do business? If so, we want you, and here is an opportunity you cannot afford to miss, even if you are obliged to borrow the money for a beginning from a friend for a few days until you can make and return it, it will be better to do so than to wait until some other person has taken the agency for the same territory you wish.

few days until you can make and return it, it will be better to do so than to wait until some other person has taken the agency for the same territory you wish. Please understand that this circular is a plain statement of facts, nothing more or less. We are perfectly responsible—give our bank reference on our letter. We guarantee everything that we ship, and everything we say. Any goods you buy from us will be shipped immediately upon receipt of the order, and will be found exactly as represented by our circulars.

We know it is unnecessary for us to say more about this Piater. Our circular is plain and easily understood, and every person who can read can certainly make out an order for what they need.

make out an order for what they need.

HOW TO REMIT.

Send money by P. O. Money Order, Express or Express Money Order, or New York Draft. No goods sent C. O. D. unless one-third of the money is received with the order. If you send the full amount of the purchase with order you save the return express charges and the goods go by first express after the order is received.

Address all orders to,

W. P. HARRISON & CO.,

Corner Frickory and Lazelle Streets.

COLUMBUS, OTIO:

The Old Reliable does not plate gold, silver, or nickel.

CIRCULAR No. 7.

THE RAPID DISH WASHER.

SIMPLE, PRACTICAL, DURABLE AND CHEAP.

SHOULD BE IN EVERY HOME.

Washes all the Dishes of Either Large or Small Family in About One Minute.

A FORTUNE WAKER FOR ACENTS.

DEMAND IS UNIVERSAL.

SELLS AT SIGHT.

Dishes Must be Washed Three Times a Day, over a Thousand Times a Year.

An article that will save about nine-tenths of all the time and labor in washing dishes, and remove all the disagreeable and unpleasant features of this never ending work, will be appreciated by all womankind, as well as all good husbands, and is an invention that is of as much importance to the ladies as a sewing machine, or even a cook stove.

WITH THE USE OF THE RAPID THE DRUDGERY OF WASHING DISHES IS A THING OF THE PAST. NO MORE CHAPPED OR SOILED HANDS; NO SCALDED FINGERS, NO SOILED CLOTHING, NO BREAKING OF DISHES, IT DOES THE WORK QUICKLY AND PERFECTLY, is easy to CPERATE, SAVES TIME, SAVES LABOR AND PLEASES EVERY PERSON.

MR. GRAY, the INVENTOR of the RAPID claims that of all the useful household articles invented by himself or others, to his certain knowledge, the RAPID is most useful and will benefit the most people. For fifteen years he has been making an effort to produce a means of relieving the indies of the increase of perfeccion that would warrant his putting it on the market, and be certain it would do the work every time in a perfect and satisfactory manner. Mr. Gray does not recall a single instance in his experience where a lady stuted that she liked to wash dishes, on the contrary, thousands of ladies of industry and thrift have expressed a dislike for this necessary part of house-keeping, and the wint have expressed a dislike for this necessary part of house-keeping, and the wint that seem one would invent a further that sends the world.



This Cut shows the Dishes when the Washing is Finished.

HOW IT IS

You gather the dishes from the table, place them into the H spid and by pushing the button a few times you see the hot water it aloud continuing realer, in about one minute will have washed all the dishes. You can then raise the movable basket, lolding the dishes, suspending it above the water. The poton of the inside case of pasket basket, lolding the dishes waspending it above the water. The poton of the inside case of pasket being very hot, will dry in a few in nuive. Thus you wash, rise and over the can, and the dishes being very hot, will dry in a few in nuive. Thus you wash, rise and try its dishes without wetting the hands, and in the shorted passible time.

The call the maccurst the LAVID because it washes all the dishes for the whole family, as quickly as it will wash one dish, washing all not be time.

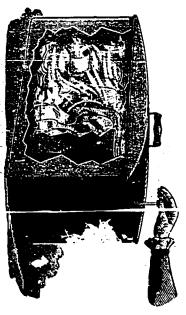
The party of their time in the must of washing dishes for the same old way, spreading about one-third of their time in the must of washing dishes, solithing the chirting dishes, and often becoming pro toked, disgusted, tired, and generally dispersed to wonder the servants leave the kitchen to seek the ployment as clerks in stores ally dispersed. No wonder the work of the kitchen to seek the ployment in the shop or factory, and often in the minute of washing all not washed in stores and produced the servants leave the kitchen to seek the ployment in the shop or factory.

The fact is the open distore.

The fact is the indice and now asserting their rights, and certy and although they have been on the market but a short time, we are selling them not only by dozens and hundreds, but by thousends.

THE RAPID.

WILL not soil your hands or clothing.
WILL not soil your hands or clothing.
WILL wish the dishes for large or small family in about o is minute.
WILL wish, this and dry them without wetting the hand.
WILL give you clean, bright polished dishes.
WILL do away with the dradgery of dish washing.
WILL as we fil the usual muss in washing dishes.
WILL by found indespensible after once used.
WILL process when the flower, lightest ware.
WILL niver break even the flower, lightest ware.



This cut shows the Rapid in operation. THE RAPID

Is well and durably made, of good material, simple in construction to thing to wear out, does not get out of order. Hequires no more care than the ordinary dish pan, no EXPENSE of any kind connected with it. It ravies dishels, and is always read to do its work with NEATNESS and

Don't confound this machine with cheap so called dish w. shers that are not guaranteed. We have iminators. We protect our agents, and believe we sell the only machine that will give perfect suthinction, at a price within the reach of the masses.

WE GUARANTEE that EVERY RAPID will wash di hes perfectly if used according to directions. Short, plant private an interpretation of the intention of the process so plain that my child who can read on perfectly and produce bright clear, poished dishet the first effort.

We first effort.

Write us and we will notify our agent to call or if we have no agent in your section, we will brightly our ansingle machine on receipt of wholesale price, with the understanding that if you are pleased with the machine you will either take the agency or make an effort to secure a good with the machine you will either take the agency or make an effort to secure a good

single machine shorld always go by Express.

W. P. HIRRISON & CO., COLUMBUS, OHIO.

FOR SALE

TO THE AGENT.

Either LADIES or GENTLEMEN, GIRLS or BOYS, if YOU WANT EMPLOYMENT, IF YOU WANT TO MAKE MONEY, IF YOU WANT SOMETHING THAT SELLS, If ERE IT IS. THE RAPID is in universal demand, and certainly what everyhody wants to buy is exp sold. THE RAPID AT A GENERAL ABUST IN FEBRU COUSTY in the United States and Canada, and also a general agent in every fortige country in the world.

The wart of every fortige country in the world.

The country is the world.

The country is the world.

county you must speak quick.

Romember telegis are dangerous. Nothing has, nothing will, nothing can ever be invented to qual this Rapid Hish Washer in quality and price, and it is the first and only practical Hish Quality and price, and it is the first and only practical Hish Quality and price, and it is the first and only practical Hish Quality and price and the county three one is first selects, if not already taken), and he is given a certificate given at least one county (the one is first selects, if not already taken), and he is given a certificate of general agency and our general agency to profit by farmishing goods to local agents in small lots, headers making a large profit on his own sales, county, then you cannot secure an agency except After we once secure a general agent in each county, then you cannot secure an agency of our general agents or some of our general agents order name your first, second and third choice of countes; if your first choice should be taken we can generally give you the next choice.

SIZES.

We manufacture these machines in different sizes.
Our No. I, or family size, is used by families of from 4 to 10 or 12 persons, weight about eight pounds.
Our No. 2, or hotel size, is used by boarding houses, restaurants, and hotels, weight about ten

RETAIL PRICES.

No. 1, or family size, retails for \$7.00 to \$10.00. No, 2, or hotel size, retails for \$9.00 to \$15.00.

WHOLESALE PRICE TO AGENTS.

In order to give our general agents a chance to appoint sub-agents or local agents, and realize a profit on their sales, and to encourage them to work the territory close, we have decided to make quantity prices on the Rapid. Changing our method in this respect with reference to the Rapid only.

No. 2	No. 2						
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=	=	No. 2. " 3 machines, one order		=	=	=	No. 1 " " a machines, one order 5 00 c
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12	œ.	3 1000		1 17044	3	3	2 112
=	=	li e		=	Ξ	=	" 3 machines, one order
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If your first order is for three muchines, we send with the muchines a certificate of agency. If your first order is for less than three, we will hold the agency 20 days, and when your orders altogether amount to three machines we will then send certificate of agency.

It is not necessary that our agents for the Rapid should be agents for our Electrical Goods, nor that the agents for Electrical Goods should sell Rapids, as each are sold separate, and the agency considered separate. Although many persons and aske the agency for both and handle all our goods, considered separate. Although many persons aske the agency for both and handle all our goods. This grables manchines to sub-agents and nake from \$1.50 to \$2.00 each on all the sales of sub-agents. This grables manchines to sub-agent and having little or no time to devote to this business, to take a general agency and appoint local agents and soll hundreds of Rapids.

A number of sub-agents all showing and making sales of the same article at the same time, make money for the general agent vivy fast, make money for the general agent vivy fast, make money for the general agent vivy fast, one each machines aday each, you can make from \$1.50 dozen, sub-agents selling from one to three or four machines aday each, you can make from \$1.50 to \$3.00 on each sub-agent per day. Some of our general agent who will order in hysiness of appointing sub-agents and furnishing machines to them. The general agent who will order in gross loss can seem one territory and buy the machines cheaper, leaving \$2.00 profit on each machine sold to local agents. No limit to this business. THINK OF TI. dishes must be washed at every HOME, agents, No limit to this business. THINK OF TIEL. It means unlimited business, not only in every city, county seat, and village, but in the country, even in the frontier; they go to all parts of the world.

The agents who buy by the dozin and by their own efforts sell even two machines a day would make at least \$8.00 per day. Think of it, on a dozen you make at least \$8.00. We know may live person can secure orders for one dozen in one or two days, and everyone outsit to order any live person can secure orders for one dozen in one or two days, and everyone outsit to order at least a quarter dozen and receive (errificate of agency with the lirst shipment. A live agent who at least a quarter dozen and receive (errificate of agency with the lirst shipment. A live agent who is the lines of the control of t

AVY...

Many agents buy three or more inachines the first order realizing a large saving in price and Many agents buy three or more inachines charges, and securing certificate of agency at once. Those intending to act as general are solden and be able to into order at least once dozen in the beginning to secure general specials profit and be able to into order at least once. A good plun is to order some of both sizes first order to show in soliciting, it sub-agents at once.

This RAPID DISH WASHER is a wonderful seller, and any agent who will take one from house to house and show it will receive an order at nearly every house. An agent who will show one in operation at a County Fair, or where there is any public gathering, should take orders for from one to five or six dozen in a single day. An agent who will take a county and place these machines in the hands of local or sub-agents in different parts of the county can in a few days have a fine business. This is a chance of a life time and you should select your territory and commence at once.

LADY AGENTS are remarkably adapted to the business of operating and selling the Rapid. They appreciate its value, they are familiar with the work of washing dishes, also with the objections all ladies have to the irksome task; they can talk dishes and show the necessity of every family owning a Rapid better than the men, and the fact is, MANY OF OUR BEST AGENTS ARE LADIES, and many of our general agents employ ladies for sub-agents.

SHIPPING — When only one or two machines are ordered they should go by Express. In loss of one-half dozen or more it is much cheaper to send them by Freight. When goods are ordered c. O. D., always send one-third of the amount of purchase with the order.

ALWAYS MAKE OUT YOUR PIRST ORDER FOR RAPIDS ON THIS ORDER BLANK.

W. P. HARRISON & CO., Columbus, O.:

Please find enclosed				_Dollars
Cts., (Cash, P. O. Orde				
which send by		t)	e followi	ng goods
No. 1 Rapids at		each.	Am't	
No. 2 "		each.	Am't_	• • • • • • • • • • • • • • • • • • • •
Name	t			*******
Post office		•		
County	State		***************************************	
Nearest Express Office	***************************************			**********
Date of Order				
How much of your time can be de-				
1st choice territory	2d e	hoice		
3d choice				

CAUTION, WRITE NAME AND ADDRESS PLAIN.

Agent can tear this sheet off and avoid showing wholesale price to customer

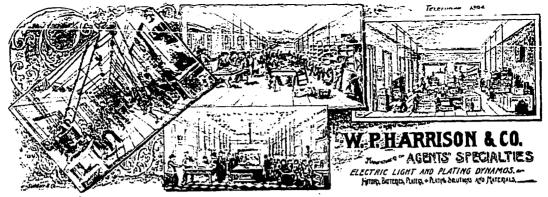
West aprilled

William D. Park; Lie Rose.

PITAL \$ 100,000.00 (Columnius) & 25,000.00

landerge Per. mancio 1x whaling

cial referrable, we would coming the seeing to the of them is and me class before seeing them we have been of their them the fine of their seeing them the first many about the f



Your letter received.

In reply we hand you circulars giving information with reference to our goods and our method of doing business. WE WISH TO SECURE A GOOD AGENT in each locality throughout the United States, and also to increase our trade in foreign countries. We have every facility for securing and manufacturing the best and most popular selling articles of the day. We manufacture only such goods as can be sold and used throughout the entire year, and those that are useful and have real merit, and for which there is always a demand, and those in which there is a very large profit for agents. WE NOW HAVE agents who are making at the rate of anywhere from \$1,000 to \$4,000 per year. ANY LADY, GENTLEMAN, GIRL OR BOY who is industrious and willing to make a reasonable effort, can handle our goods and make money very rapidly from the beginning.

Some persons write and say: "I would take the agency of I knew I would succeed." Even of you never sold any goods you can't fail to make money if you will handle only useful goods; buy them direct from the manufacturer at manufacturer's process, give your customers the worth of their money, and deal honestly with them. In this way you soon build up a good trade, and the more goods you sell on the same locality the easier they are sold.

An agent who will undertake to sell toys or fakirs' goods, or sell articles that are out of date, or that can only be sold or used during certain seasons of a few weeks in the year, will never have a regular business

and will always be seeking amployment and complaining of hard times.

WITH US it is not a question of how much experience you have had soliciting, or whether you are a salesman, but whether or not you have a little nerve and energy, and are willing to make an effort to show and represent a good article for the sake of having a good and profitable business of your own

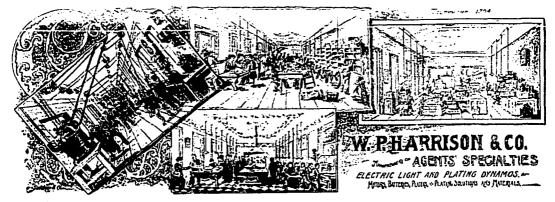
THE DEVELOPMENT AND APPLICATION OF ELECTRICITY for useful purposes is now attracting the attention of the entire divilized world, and an agent who will undertake to handle any of our electrical goods can make money rapidly.

will undertake to handle any of our electrical goods can make money rapidly.

By dealing with a firm who SHIF PROMPTLY, DEAL PAIRLY, and furnish USEFUL and VALUABLE goods that are FOFULAR SELLERS and that have REAL MERIT, and are EXACTLY AS REFRESENTED by the circulars, YOU DAN GO OUT WITH CONFIDENCE and RECOMMEND and GUARANTEE your goods. You can sell to the BEST CLASS OF FEOPLE--to those who are informed and keep up with the times; and instead of your business being an unpleasant task it will be a SCURCE OF FLEASURE to you. When you have sold a good article you have benefited your customer, and your customers will in turn recommend both you and your goods. We need a good agent at your place.

IF YOU WISH TO MAKE MONEY AND MEAN BUSINESS, you are the person we want. We trust you will read our circulars and see your way to take the agency and send us an order at once. If you make a beginning with us we shall certainly expect to hear of your success and making money, and we will treat you with business courtesy and render you such assistance as will secure for us your entire trade in future for everything you need in our line. Awaiting your reply, we are.

Dict. Sten. A. Yours truly, W. P. HARRISON & CO.



REPRESENCES (MERCHANTS & MANUFACTURESS BANK, Columbus, O. COLUMBUS, O., U. S. A.

Your letter received.

In reply we hand you circulars giving information with reference to our goods and our method of doing business. WE WISH TO SECURE A GOOD AGENT in each locality throughout the United States, and also to increase our trade in foreign countries. We have every facility for securing and manufacturing the best and most popular selling articles of the day. We manufacture only such goods as can be sold and used throughout the entire year, and those that are useful and have real merit, and for which there is always a demand, and those in which there is a very large profit for agents. WE NOW HAVE agents who are making at the rate of anywhere from \$1,000 to \$4,000 per year. ANY LADY, GENTLEMAN, GIRL OR BOY who is industrious and willing to make a reasonable effort, can handle our goods and make money very rapidly from the beginning.

Some persons write and say: "I would take the agency if I knew I would succeed." Even if you never sold any goods you can't fail to make money if you will handle only useful goods; buy them direct from the manufacturer at manufacturer's prices, give your customers the worth of their money, and deal honestly with them. In this way you soon build up a good trade, and the more goods you sell in the same locality the easier they are sold.

An agent who will undertake to sell toys or fakirs' goods, or sell articles that are out of date, or that can only be sold or used during certain seasons of a few weeks in the year, will never have a regular business and will always be seeking employment and complaining of hard times.

WITH US it is not a question of how much experience you have had soliciting, or whather you are a salesman, but whether or not you have a little nerve and energy, and are willing to make an effort to show and represent a good article for the sake of having a good and profitable business of your own.

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By dealing with a firm who SHIP PROMPTLY, DEAL FAIRLY, and furnish USEFUL and VALUABLE goods that are POPULAR SELLERS and that have REAL MERIT, and are EXACTLY AS REPRESENTED by the circulars, YOU CAN GO OUT WITH CONFIDENCE and RECOMMEND and GUARANTEE your goods. You can sell to the BEST CLASS OF PEOPLE--to those who are informed and keep up with the times; and instead of your business being an unpleasant task it will be a SOURCE OF PLEASURE to you. When you have sold a good article you have benefited your customer, and your customers will in turn recommend both you and your goods. We need a good agent at your place.

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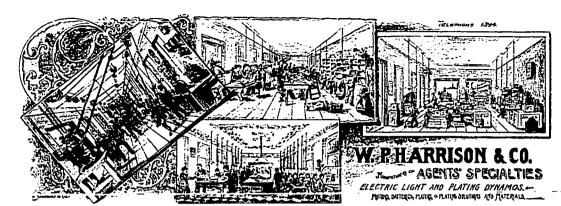


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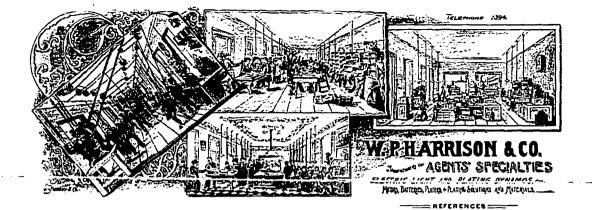
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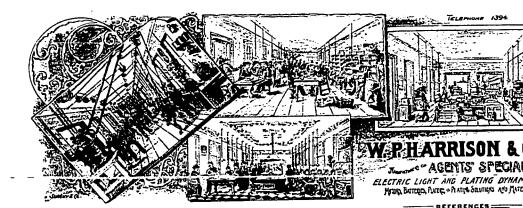


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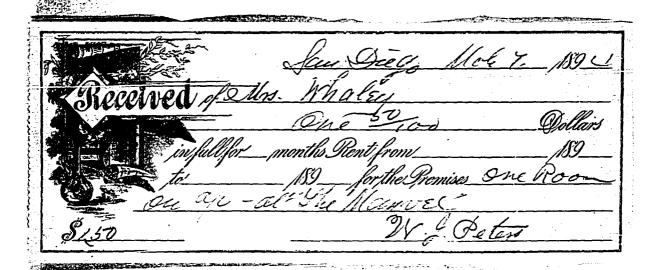
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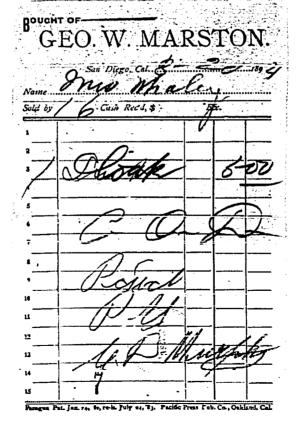
IORTHERN BURBANK POTATOES
AND SAN DIEGO FLOUR. iscomb & Co. Ar. OFFICE, 916 SIXTH STREET, BET. D 10 E, The LELAND. TERMS CASH.



F. H. BURNS. Proprietor.	Jan Niego, Gal	J. 27	1894
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	645 Fifth Street, Between G	and H.	Promptly Filled عرام

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CITEY OF PARIS. Nº 20 Dry Goods Fanoy Goods Farahining Goods Ciothing Trains Hats Books Shows Firming Goods. Bought of A CIPPMANN & CO. BIE-TO 822 EFFE STREET SARET SARDING CALL Bold by FO. And Rec of Sare Of Goods Flease arrows this sale. BY. QUIV. ARTICLES. PRICE BOLLE CTE.



In Account with Staple o and o Pancy o Groceries, o Peas, o Coffees. 829 AND 831 FIFTH ST. TELEPHONE 129. To Balance, Bull Koud. To Mdse. as per bill revdered.

189 Ma In Account with wholesale and retail dealths in and o Caffees. 829 AND 831 FIFTH ST. To Mdse, as per bill rendered,

Mrs. Thu Thaley Dr. to Clothiers, Matters and Eurnishers. AGENTS DUNLAP HATS. 000

Received from Mos Thor. Whaty was of action of the Sum of \$155 we full the Thorn the Sum of the Sum

ETNA SPRINGS,
W. L. MITCHELL, MANAGER,
LIDELL P. O.
NAPA CO., - CAL.

Mers a & Hhaley
135-Goden Gate Fore

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Ætna Springs Pope Valley, Napa Co., Cal. W. L. MITCHELL, M. nager. Aug g the 1894 Alro A E. Ghaley Dean Madaine Your letterfued Will your you a 2000 per reak Your expectfully

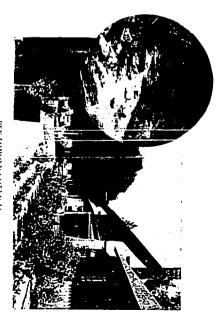
HOTEL BEN LOMOND.

hv. a. E. Whaley.



Special Features

HE special features of Ren Lomond that interest outing seekers are, briefly, the superb redwood foliaged mountains, the perennial streams that swarm with trout, the sids of blue and balmy twilights, the restful repose and quiet surroundings, the hospitality and efficiency of the hotel management, the accessability to the Santa Croz sea batting beaches, the Big Tree Grove, rambles along the streams and up over the mountains and the possibility of fortestims and the perplexities of every day life.



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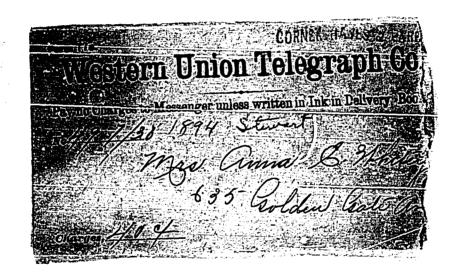
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All the Facts

BEN LOMOND, San'a Cruz County. G. L. A. Smith. Manager, Distance from San Francisco, 77 miles. Time, 4 hours. Fare, \$2.75. Elevation, 650 feet. Open from May 1st to November 1st. Mountainous redwood forest. San Lorenzo River passes hotel. Good swimming pool. Trout doves, quail, etc.; tennis croquet, boating. bathing, billiards, etc. Accommodations for 100 persons. Rates, \$12.00 per week; \$2.00 per day. Children

Published by
THE TRAVELER
Ora Market St. San Francisco. Cal.
Coampees ticketo, 350 each

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Western Union Telegraph (
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Return to
SAN DIEGO, San Diego Co., Cal.,
If not delivered within 10 daya

Mrs. ed. E. Whaley

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Mrs. Anna Ethnley
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HOUSE FURNISHERS. GEO. J. CHAMBERS, BUYER. BANKRUPT HALFPRICE HOUSE, "DOMESTIC" JOB LOT NO SHOPWORN 842. 844, 850 & 852 SIXTH STREET. Household Sewing Machines Goods. OILCAS STOVES. Mrs Dhos Wholey Dros madam Why doym not Venue rip as I have something important and and interest high there you Chambers tohat he wanted to see you about was that the Man who bought the half lat refriency Fritz's for to thousand Lollors was willing to give you the sauce for yours The was very much surprised when told What you got for your -Will write you in a few days on hardo Shearax K

759-6 th Sh. San Riego Cal aug Jolgv Mrs. Clina Enhaley 600 Irlden Jake ave. Sanfrancisca Cal, Dean alle. Whaley I have hoped every day for the pack to day, to write you and enclose funds for rento ? bulance on flant, but as my man Lav been diet & Kave up to this time been mable to alone if up - I hape to down however any day I as soon as I do Levill receit frompthy and wicke you in feel te your whark FN. Skinoch Regards to Lille