

More freight passages to & from will increase
constantly increase as the benefits to be
derived are more properly understood.
Your Company, in directing its ^{entire Panama} steam-
ers to touch at the port of San Diego
on their way up and down between San
Francisco and Panama, evidently sought
to extend and make trade for them. The
people hailed with delight the entrance
of the first Panama steamer into their
harbor, fully appreciating the many ad-
vantages to be gained and believing that
it would render them almost if not entire-
ly independent of San Francisco. The
import of goods from the East do far have
been almost insignificant. More induce-
ments, in the way of reduction on freights to
at least the same basis as those paid by
the merchants of San Francisco, are re-
quired, which, should your company
grant, I believe will be more than fully
compensated by the greater amount
which will be forwarded from the East.
As, examples, illustrating the benefit

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to accept the same amount \$100⁰⁰ good coin,
but requiring from \$125⁰⁰ to \$150⁰⁰ in
Currency. I might show the advantages
to be gained by a reduction of the fares
to the same rate to San Diego as from
there to New York - increasing the amount
of travel - inducing emigration of families
re direct to Southern California with their
house hold furniture &c but I have already
on the subject of freight which is of greater
importance occupied much of your time.
Hoping to hear from you ^{at some early date, consequently} regard to the re-
duction of freight on carriages inasmuch
that I may inform my friends to embark
to come to some determination, and trusting

hailed with delight the entrance of the first
Steamer into their harbor, fully appreciating the
many advantages to be gained, and believing
that it would render them almost, if not en-
tirely independent of San Francisco.

The imports from the East so far have been al-
most insignificant. More inducements, in
the way of reduction on freight, to at least
the same basis as that paid by the merchants
of San Francisco are required, which should
you concede will be more than compensated,
by the increased amount that will be forwarded
from the East.

With the present rate of passage from San
Diego to N. Y., the people are perfectly satis-
fied. \$100⁰⁰ or more, Cabin passage, they deem rea-
sonable - and men pass out of ten, probably,
coming East will patronize your Steamers because
it is much convenient for them, but at an exorbitant
enhanced rate, the Rail Road would be given
the preference on account of cheapness.
But to return they complain that you
charge a great deal more, not being willing

to be derived, - a friend of mine
wishes to open a carriage repository
at San Diego, provided he can suc-
cessfully compete with those in San
Francisco, but to do so his carriages
must be landed as cheaply as theirs.
He wrote to me to enquire the price
of freight on carriages, ^{by steamer to San Diego} I did so and
informed him ^{for \$50} per one hundred
pounds. He has since written to me
that he has seen a bill of a carriage
shipped by a manufacturer from
Boston to San Francisco by Rail Road
which cost \$65 per one hundred pounds,
and from New York he supposed it
would be even less than this. He has
since written to me to enquire if
your company would take carriages
at the same rate to San Diego, as the
R. R. Co do from New York to
San Francisco, and if so he is
ready to embark in the business.
Other friends of mine desire to

open a large wholesale house for
the sale of general merchandise
and am ready to invest one hun-
dred thousand dollars in the un-
dertaking providing their chances
of success are equal with the mer-
chants of San Francisco - and doubt-
less there are many others who
would avail themselves of the op-
portunity of ~~the~~ engaging in this
kind of business. Trusting that
you will take into consideration
the material points which I have
presented and that they will meet
with your favorable action, I
am, dear Sir,

Very Respectfully,

Your Obedt. Servant,

Geo. Whaley,

P.S. Address. Can Joseph
Ridgway Esq. Rooms 39 & 40
56 Broadway, N.Y.

1.
New York, Oct 26, 1873.

Via President,
P. M. S. S. Co.,
Dear Sir,

Permit an old resident
of San Diego, Cal., who feels an interest in
the prosperity of this embryo city, to
suggest for your consideration the pro-
perty of reducing the freight on goods
of all descriptions, forwarded by your steam-
ers from New York to San Diego, to the
same rates as those charged by the Rail-
Road Company from New York to San
Francisco. Very few goods so far have
been shipped from the East direct to San
Diego in consequence of the difference at
present existing. Our merchants find it
to their advantage to order what they require
from San Francisco. The amount is an in-
considerable sum, ranging from 600 to 500,

WJ-1 (insert in page 3.)

which territory, now that Genl Crook has
quieted the Indians is rapidly settling up
with a hardy, industrious and enterprising
people determined to develop its immense
agricultural and wonderful mineral
~~richness~~ resources. They appreciate fully
the advantages and geographic position
of San Diego and wish to make it
their port, being the main entrance
and it should be the cheapest route
~~to the Eastern States~~ by the Steamers
of the M. & P. to the Eastern States,
~~even after the completion of the~~
~~main line of any Texas Pacific R.R.~~
~~from that point to the Gulf of Mexico~~
Roc, merchants of San Bernardino
now ship large amounts of ^{silver} ore to
San Francisco, where it is sold and
carried in sailing vessels to England
& Germany - but were sufficient in
amounts ~~to~~ offered in the way of
reduced freights ^{much if not all}
this ore ~~from~~ ^{produced} from the

No 1 (Continuation)

mines in the
vicinity of San Bernardino
and still larger amounts from
those of
Arizona would find its way
to S. O. for shipment to the
Smelting works of N. J. and
to England.

~~I might say that the~~
~~of ~~the~~ ~~present~~ ~~rate~~ ~~of~~ ~~freight~~~~
with the present rate of freight
from San Diego to
N. J. the people are
fully satisfied. ^{as to} ~~the~~ ~~cost~~ ~~of~~ ~~freight~~
freight they demand
be a minimum of ^{probable} ~~ten~~ ~~cents~~ ~~per~~ ~~ton~~ ~~mile~~
because it is most ~~convenient~~ ~~for~~ ~~the~~ ~~people~~ ~~but~~ ~~at~~ ~~an~~ ~~early~~ ~~date~~ ~~the~~ ~~rate~~ ~~was~~ ~~fixed~~ ~~at~~ ~~12~~ ~~cents~~ ~~per~~ ~~ton~~ ~~mile~~
and they ~~complain~~ ~~that~~ ~~the~~ ~~rate~~ ~~is~~ ~~too~~ ~~high~~ ~~and~~ ~~that~~ ~~the~~ ~~people~~ ~~are~~ ~~not~~ ~~willing~~ ~~to~~ ~~pay~~ ~~the~~ ~~same~~ ~~amount~~ ~~for~~ ~~freight~~ ~~from~~ ~~12~~ ~~cents~~ ~~to~~ ~~15~~ ~~cents~~ ~~per~~ ~~ton~~ ~~mile~~

As an example illustrating the benefit to be derived; a friend of mine wishes to open a carriage repository at San Diego, provided he can successfully compete with those established in San Francisco, but to do so his carriages must be landed as cheaply as theirs. He wrote to me to enquire the price of freight on carriages by steamer to San Diego. I did so, and informed him \$75 per 100 pounds. He has again written to the office that he has seen a bill of a carriage shipped by a manufacturer from Boston to San Francisco by Rail Road which cost \$65 per 100 pounds, and from New York he supposed it would be even less than this. He wishes me to enquire from your company, if you will take carriages to San Diego at the same rate charged by R.R. Co from New York to San Francisco, and if so he is ready to embark in the business. Other friends of mine desire to open a large wholesale house

6.

~~for the purpose of general investment~~
and are ready to invest one hundred
thousand dollars in the undertaking,
provided their chances of success are
equal to those of the merchants of
San Francisco. ^{of} These are two in-
stances coming within my personal
knowledge & doubtless there are many
others who would avail themselves of the
opportunity to engage in different kinds
of business at San Diego provided the
opportunities to do so favorably were
offered to them. ^{Investing} I trust that you
will take into consideration the
material points which I have endeav-
ored to present fully, and that they
will meet with your favorable con-
sideration. I remain, dear Sir,

Very Respectfully
Your Obedt. Servant.
Geo. Whaley

428 Gates Ave. New York N.Y.

Office of
Pacific Mail Steamship Company,
29 & 31 Wall Street,
New York, 29th Dec, 1873.

Copy of this letter
to
Protholoeay Esq.
24th Gates Av: Brooklyn.
Dear Sir,

We have the pleasure to acknowledge
the receipt of your interesting letter of the 25th
inst, and in reply would say that we have
given careful thought to the many good
suggestions, contained therein.

We quite agree with you in all you say
as to the future prospects of San Diego,
and we feel like doing all in our power
to make it a great commercial city, which
it is undoubtedly, destined to become.

You are undoubtedly aware of the
fact that it does not pay us to have our
steamers call at San Diego, in fact it is
a losing business, hence we do not see our
way clear, to make a reduction in our

into your freight and pass expense accounts.
We think that we are doing all for you
Altogether that we can more, and get of you
Council fees satisfactory that the business will
continue in making a reduction in our
present rate, we should consider the
the country and thoroughly, and make such
changes, as the facts presented would war-
rantly us in doing. We can have a letter
that you appeared, with the details of our ac-
counts, but when we get our new published
rates, we hope to make such reductions
in our running expenses, as will bear us out
in our wish for an easy adjustment to our
present tariff card.

As you are not particularly, we
ple to your request for reduced freight
on Santiago, we can only say, that we think
the rate given, through to San Diego, is as
low as we can possibly make, under the
circumstances, and which we feel obli-
gated to depart from our present card.

In the new rate, in your rate, we do not
feel that we covered do so, with justness to
other shippers.

We assure you that we are anxious to
advance the interests of San Diego, and
hope you to be so situated, as to give
the best accommodations, and the
lowest rates for both freight and pass-
enger fares. We, of this matter, shall
have our further attention in due time,
when we hope to avail ourselves of
your suggestions. Very respectfully,
Wm. H. Sherman
(Signed) J. G.

James H. [unclear]
[unclear] [unclear]
[unclear] [unclear]
[unclear] [unclear]

Mrs. [unclear]
[unclear] [unclear]

New York, November 24th 1843.

Chamber of Commerce,
San Diego, Calif.

Gentlemen,

Please find enclosed a
Copy of a letter written by me some time
ago to the Vice President of the Pacific
Mail Steamship Company, on the subject
of the reduction of freight and passage
between New York and San Diego; also,
his reply thereto, received on the 14th inst.,
having lain in the Brooklyn Post Office till
advertised, in consequence of being mis-
directed. Thinking that the matters
therein referred to, are of public interest,
and that you will so deem them, I send
this correspondence to you for your per-
usal and such further disposition as you
may deem proper. I am gentlemen,

Very Respectfully,

Your Obedt. Servt.,
H. W. Halsey.

New York, Sept 8th 1874.

R. E. Doyle Esq.
Dear Sir,

I have a favor to request
of you, which I think from the in-
crease of my own family and
other pressing matters, when
you were residing in San Diego, Ca-
lifornia, I had a great deal of
trouble in attending to my
family and business, and
I have been asking of you your
assistance.

My family has increased
and I am now attending to
business connected with the settlement
of my father's estate -

Will you do me the favor to
procure for me
the Office

It is generally supposed
that the office of Collector of Cal-
ifornia will be soon vacant by the
resignation or removal of the present

Cherfuey gives me his support
I was at one time acquainted
~~with~~ him - ^{though not intimately} I used to visit him
frequently at my friend Coe G. H. R.
house and ~~spoke~~ ^{spoke} when
we met on the stock exchange circuit
I do not, however, suppose he would
remember me now - though per-
haps his wife may remember me.

Banking House
Henry Clews & Co
132 Nass St.
New York, January 29, 1874.

Refus Hatch Esq
Vice Pres. P.M.C. & C
President,

Sir:

I have pleasure in presenting
Mr Tho Roxbury of San Diego, Cal,
who wishes a position under the
auspices of your Company.

His long residence there
& his familiarity with the interests
of the Pacific Coast will I trust
be of service to your Company.

Commending him to your
favorable consideration,

I am Yours Very Truly,

(Signed) Henry Clews

Copy.